

# German Equity Forum 2015

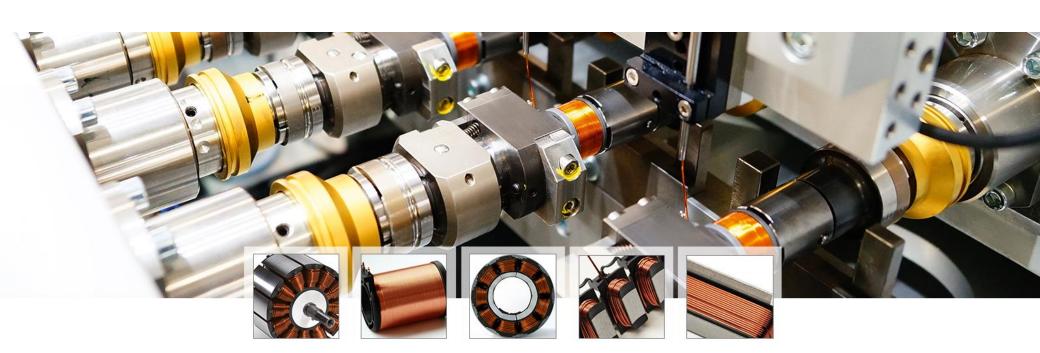
MBB SE Frankfurt am Main, 23 – 25 November 2015



# Welcome!

# aumann<sup>®</sup>

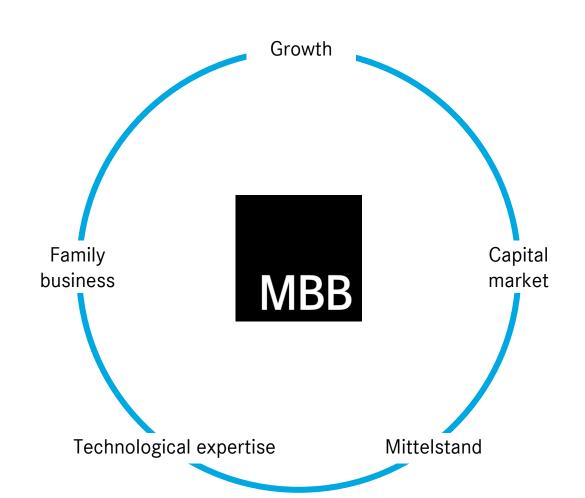
winding and automation



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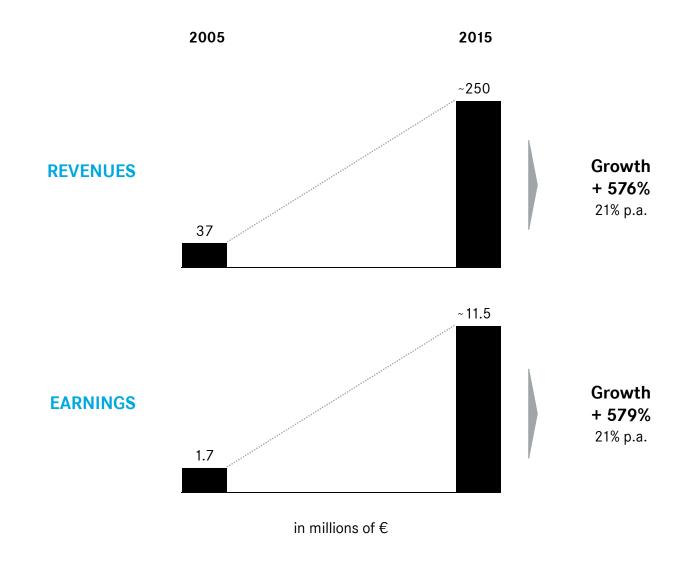


Mission: MBB is a listed family business that generates exceptional sales and value growth with technological expertise



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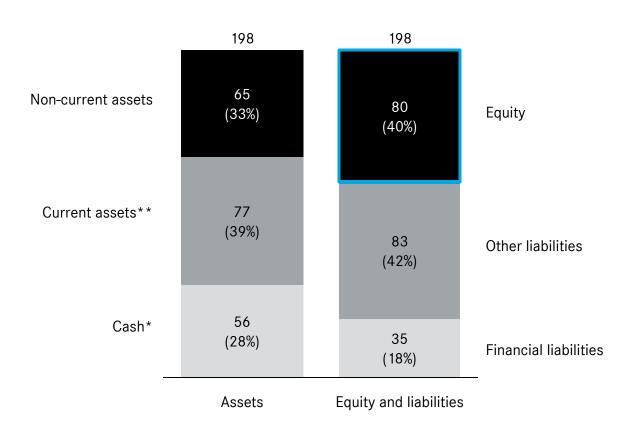








in millions of €



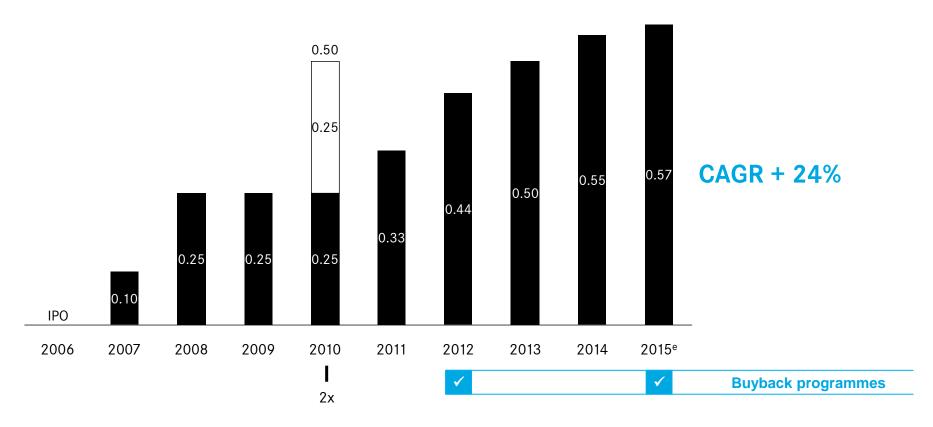
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As of 30 September 2015

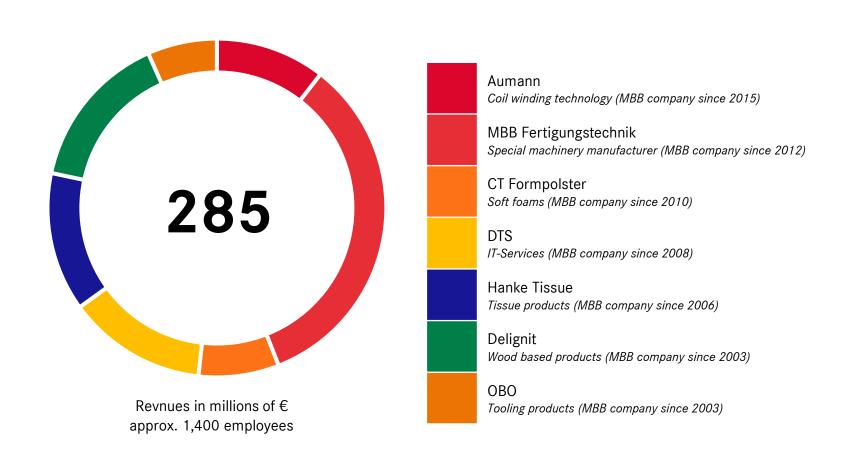
<sup>\*</sup> Liquidity & securities & gold \*\* without cash

# Continuous participation for shareholders through dividends and buyback programmes









#### MBB subsidiaries are market leaders in niches





Leading supplier for **coil winding technology** and automation solutions for e-mobility



Assembly lines for built passenger and commercial vehicle **camshafts**Welding systems for premium car **axes** 



Central supplier and logistics partner of the largest independent online **mattress** seller in Germany





**Security**: Palo Alto Networks Partner of the year and German Platinum Partner Leading **IT systems house with data center** for the German Mittelstand in East Westphalia-Lippe



Market leader for printed napkins in Poland



Beech wood based **cargo space protection** for LCV in Europe
Electrically conductive **industrial floor** and shift platforms for CV assembly lines

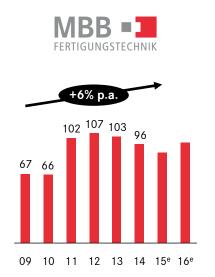


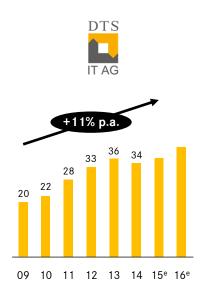
Full-service provider of chemical tooling materials with cost leadership

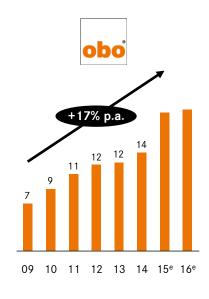
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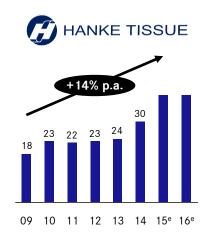
# All MBB subsidiaries are growing over time

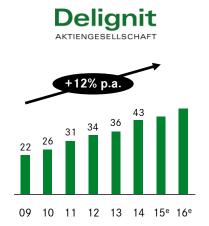


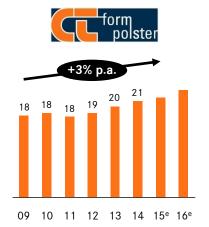












# MBB growth paths





Investments in our companies



Acquisitions of new subsidiaries for our companies

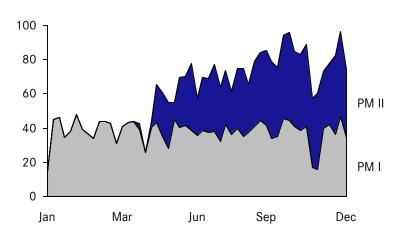


Acquisitions of new companies

## Organic growth: Hanke Tissue



#### Output volume 2014 (in tons per day)



### Investment projects 2015/2016

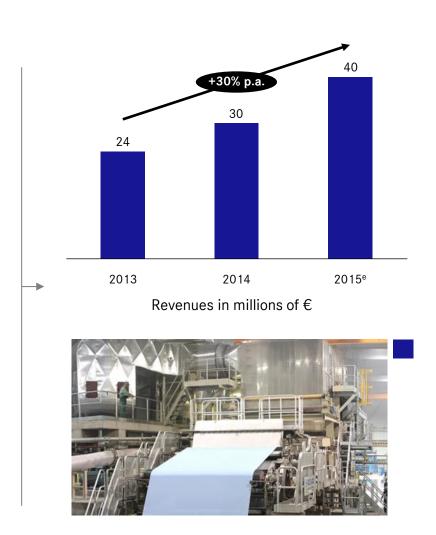
Unicolor napkin line (SOP July 2015)

Toilet paper line (SOP August 2015)

Energy supply optimisation (Q4/2015)

New logistics area approx. 5,800 sqm (Q1/2016)

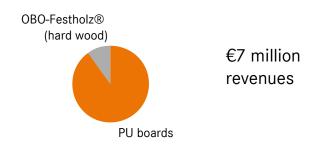
Conversion to gas operation PM 4 (SOP Q3/2016)



# Buy and build: OBO acquires tooling business from Huntsman



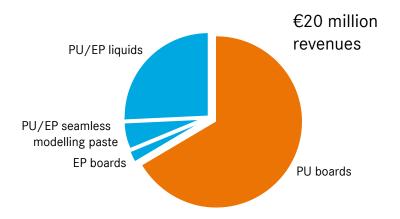
## Revenue split 2009



Masterdistributor for liquids by Huntsman



Revenue split 2016e



Production of pastes and EP boards



# New: Aumann – growth in the fields of coil winding technology and e-mobility



#### Coil winding technology



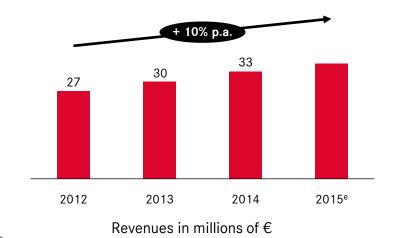
**Applications** 











- Founded in 1936 by Willy Aumann
- MBB holds 75% since 19 November 2015
- Today 160 employees in Espelkamp (East Wesphalia), Berlin and the US
- Leading special machinery manufacturer for coil winding in efficient electric motors
- Strong position in the e-mobility growth market

# Aumann benefits from strong market growth



# Aumann's markets

Automotive



**Appliances** 



Recreation



Medical



Industrial



# Aumann's growth trends

E-Mobility



Energy efficiency



Electrification



E-Health



Regulation



# Stronger together: Aumann + MBB Fertigungstechnik





Locations

Germany, USA

Germany, China

Global machine manufacturer

Revenues

~ €33 million

~ €100 million

>€130 million

**Employees** 

160

340

~ 500 employees

Markets

E-mobility Medical General Industry Conventional drive Aerospace Appliances

Diversification

**Technologies** 

Coil winding
Wire enamelling
Automation

Connection technology Assembly technology Tooling

Technological complementarity

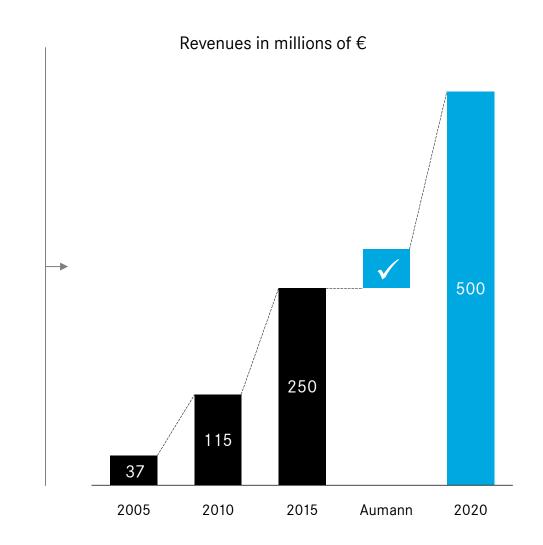


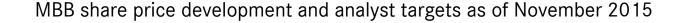


- Niche market player with established business model
- High and long-term value growth potential
- Experienced, highly motivated and participating managers
- Majority stakes
- Preferably in the German Mittelstand

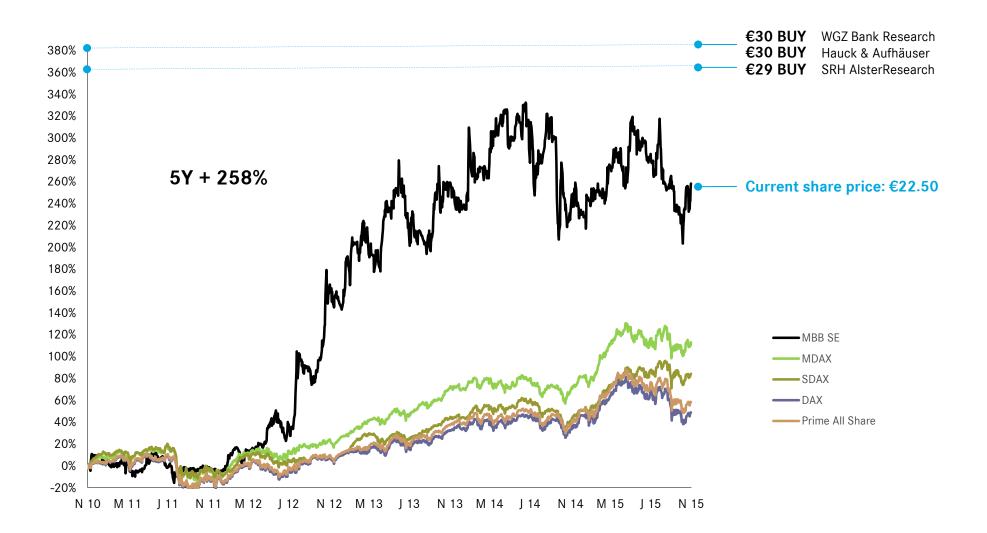












As of 19 November 2015





German Equity Forum, Frankfurt	23 - 25 November 2015
Quarterly report Q3.2015	30 November 2015
20. Capital Markets Conference, Munich	8 December 2015
End of fiscal year	31 December 2015

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