



Company presentation

MBB Industries AG | Berlin

Company

Growth

Results

Share

MBB – the group of German Mittelstand companies

MBB stands for Messerschmitt-Bölkow-Blohm

MBB stands for long-term, value-driven corporate development

Since 1995, MBB has been acquiring and developing small and medium-sized German companies

MBB has been listed on the stock exchange since 2006

MBB has 1,065 employees generating sales of more than €225 million in 2013

MBB is 70 % owned by its founders, who form the management as well as the supervisory board

MBB – the business model

MBB purchases profitable German Mittelstand companies (SMEs)

MBB purchases majority stakes

MBB companies remain independent

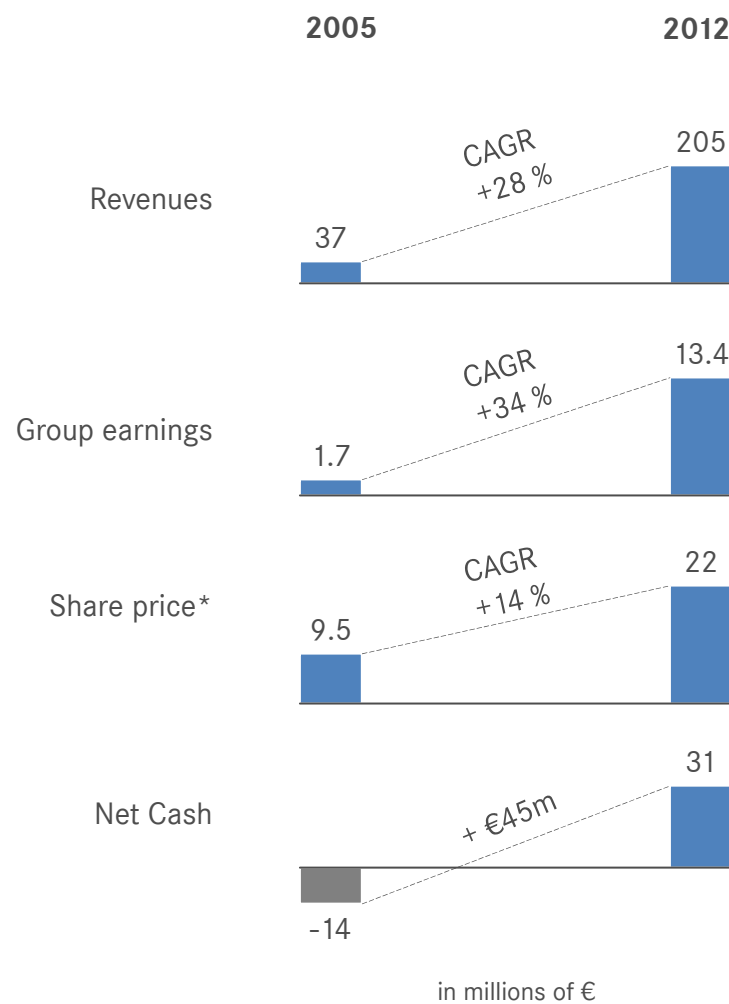
MBB companies benefit from the advantages of a strong group

MBB seeks and promotes entrepreneurs

MBB finances acquisitions with equity

MBB is growing through sustained, long-term value enhancement

MBB – Value development



* since IPO including dividends

Company

Growth

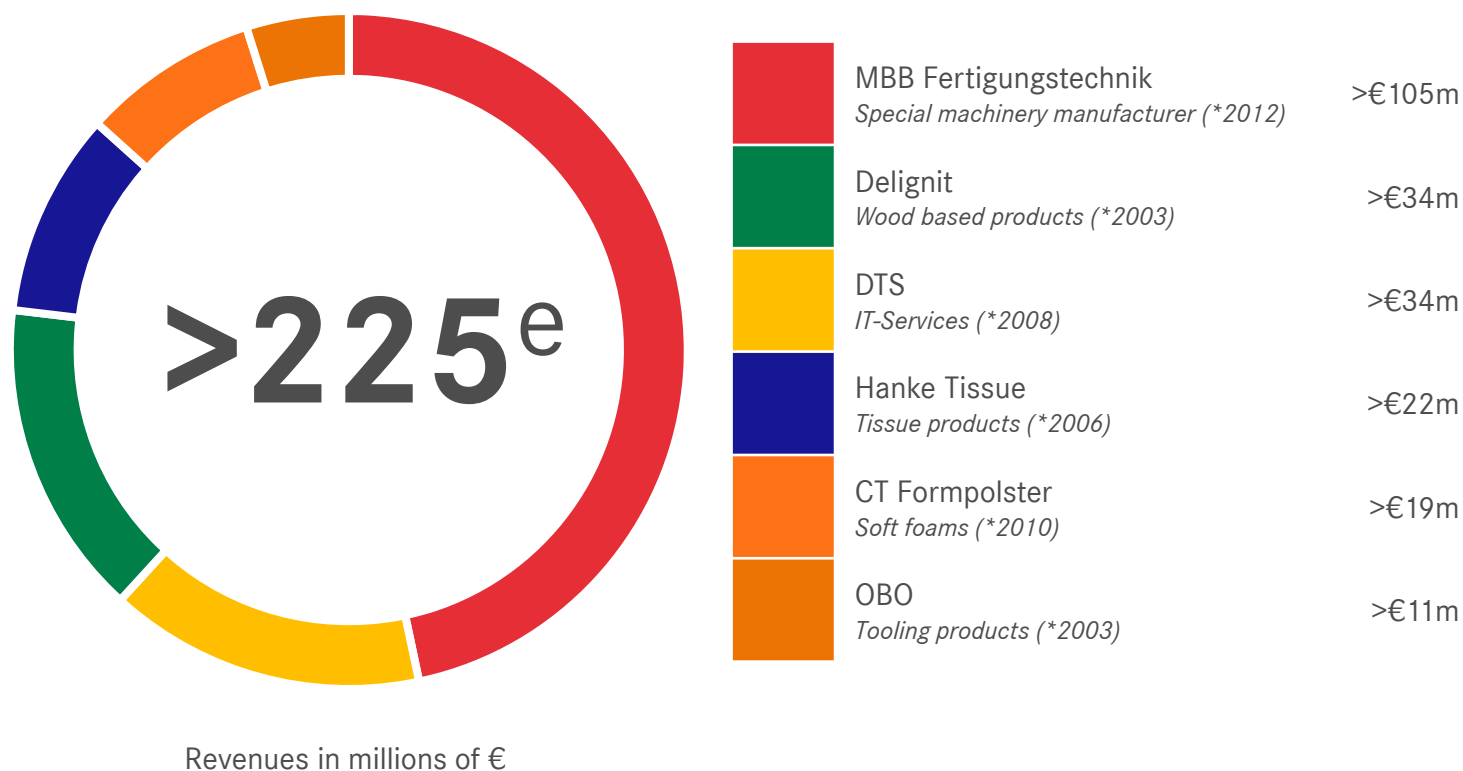
Results

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MBB – growth paths

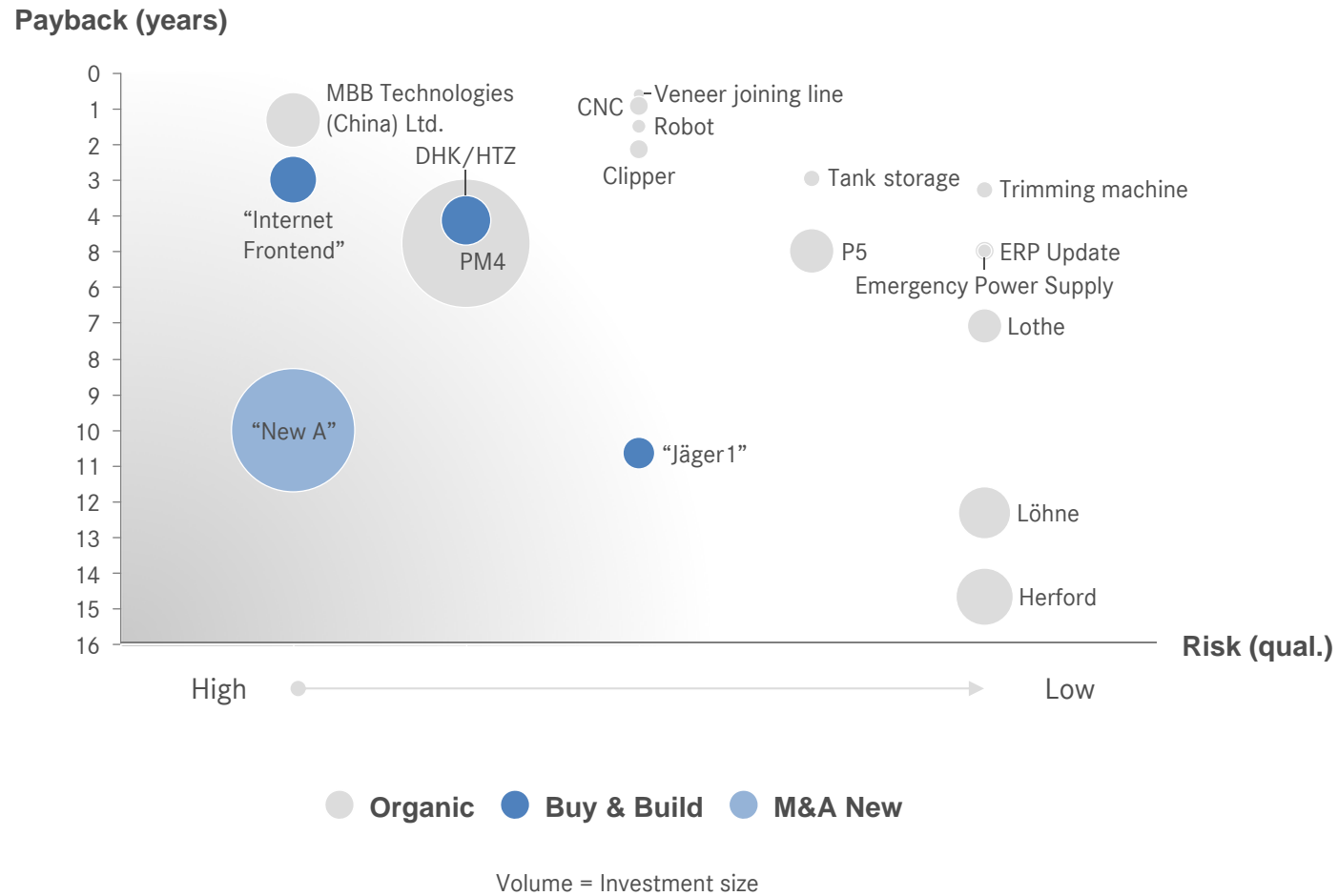


MBB – revenue growth and attractive profit developments in 2013



* MBB company since

€20 million investment in growth

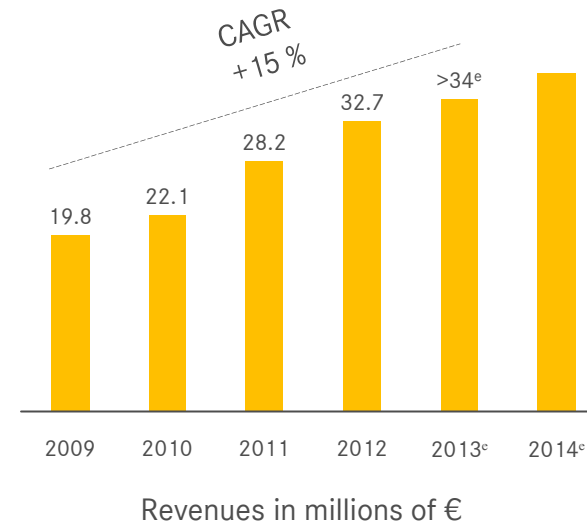
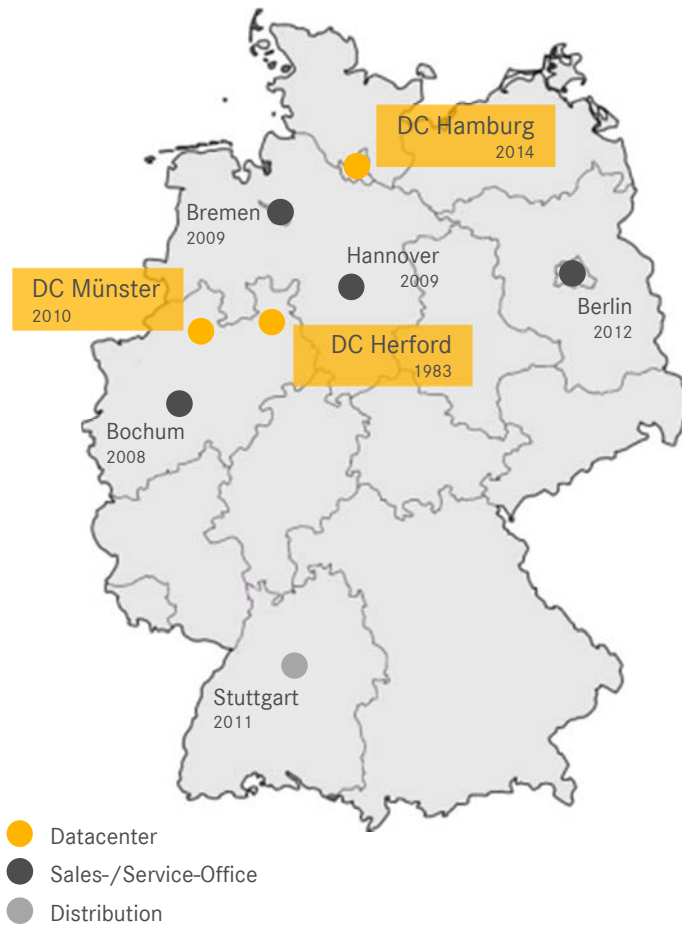


Hanke is investing €10m in a new Papermachine



Picture: Google Earth 2012

DTS – Buy & Build growth and focus on cloud business



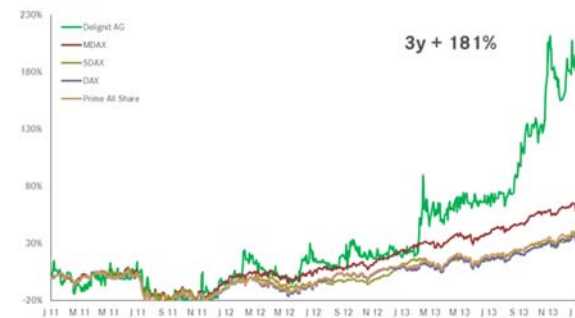
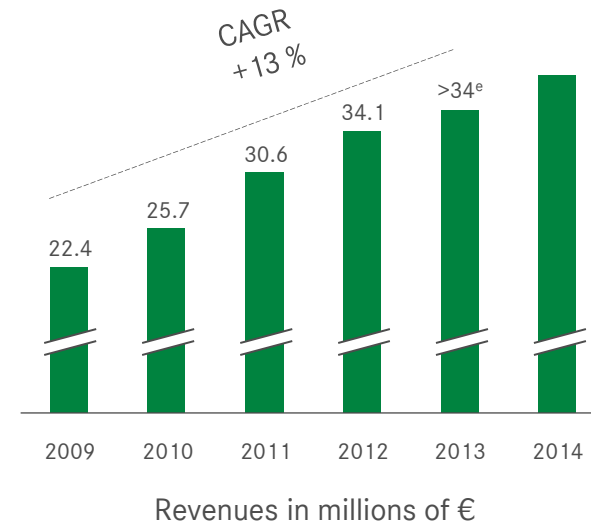
New contracts and investments – Delignit on growth track

New contracts 2013

Transporter flooring OEM 1st tier SOP 2014
 Transporter flooring OEM 2nd tier SOP 2014
 Concrete stone plates project 2014
 Intermediate floor high speed train SOP 2015

Investments 2013

Assembly robot
 Automated veneer sorting
 New high compression press
 Additional veneer jointing line
 New CNC processing center



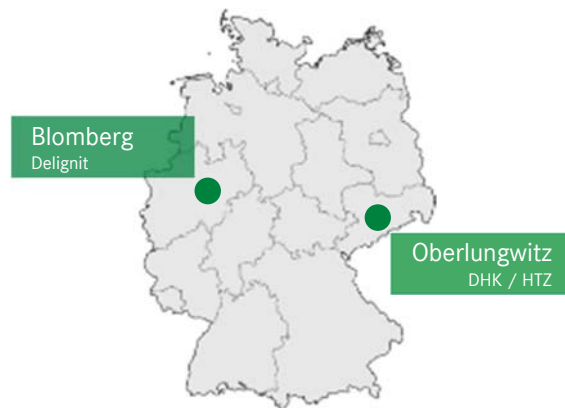
Acquisition of DHK and HTZ – Delignit enters the OEM car market

Buy & build acquisitions 2013

DHK Automotive GmbH, Oberlungwitz
HTZ Holztrocknung GmbH, Oberlungwitz

Acquisition of 100 % of shares of both companies as a business succession;
Former owner responsible as General Manager for the forthcoming three years

Estimated revenue effect 2014^e €6m
Total workforce 43 employees



New capabilities for Delignit

Direct supplier for car interior with major German automotive-OEMs up to premium segment

Light weight honeycomb material made of renewables

Textile laminating technology



MBB Fertigungstechnik – business area Automotive



MBB Fertigungstechnik – further business areas

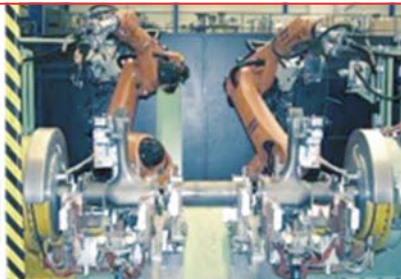
Aviation



Railway vehicles



Truck & Trailer



Agricultural technology



Wind energy



Household appliances



MBB Fertigungstechnik – worldwide references

Automotive



Locations

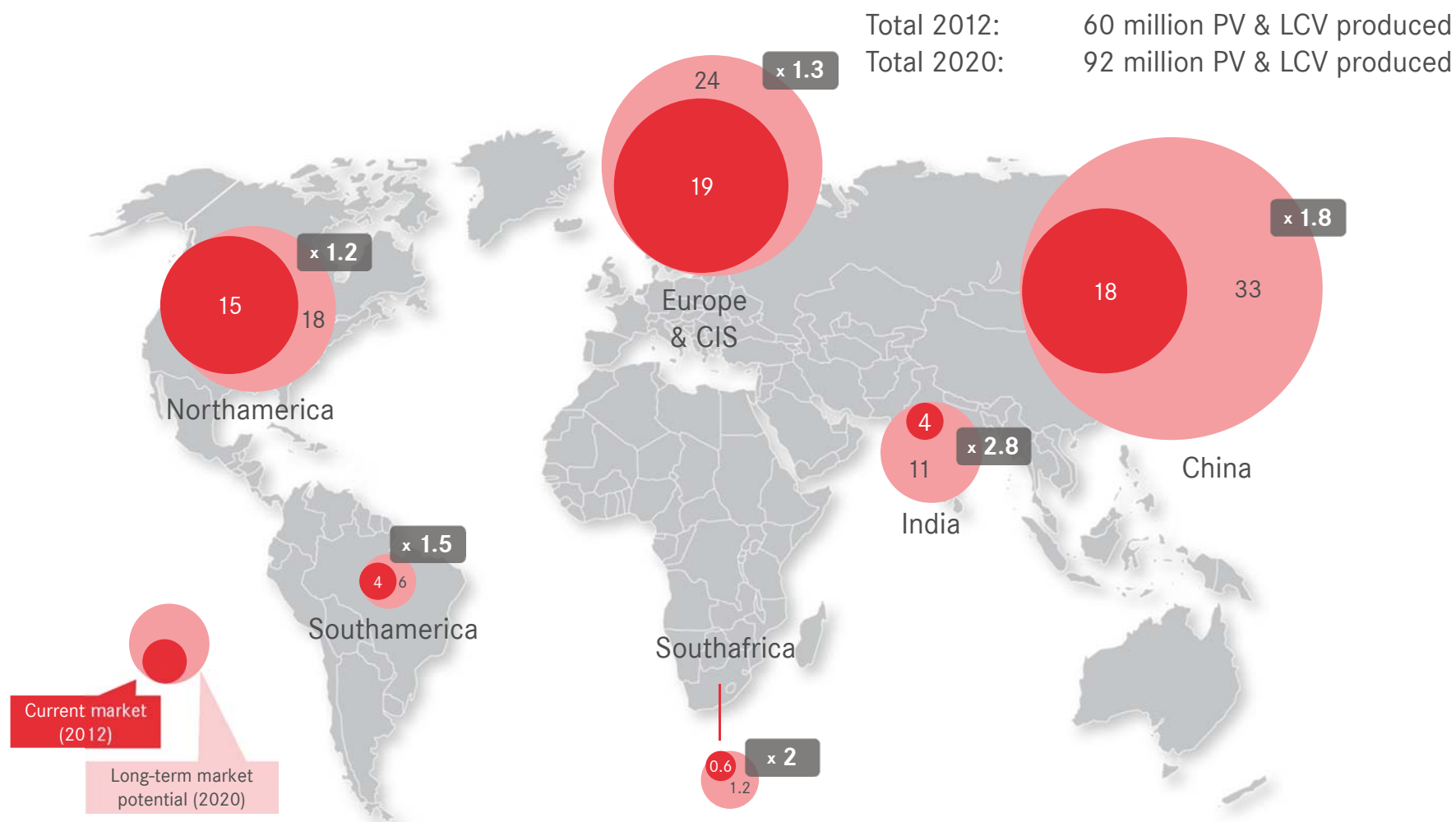


General Industries



- Production facilities
- Installed machinery
- Service/partner

Market development global automotive industry – prognosis 2012 to 2020



Source: LMC Automotive Q2/2013; Oliver Wyman
PV & LCV = Passenger & Light Commercial Vehicle (<3.5 t gvw)

MBB Technologies (China) Ltd. – creation of a company



MBB Fertigungstechnik also located in China since 2013



MBB Fertigungstechnik GmbH

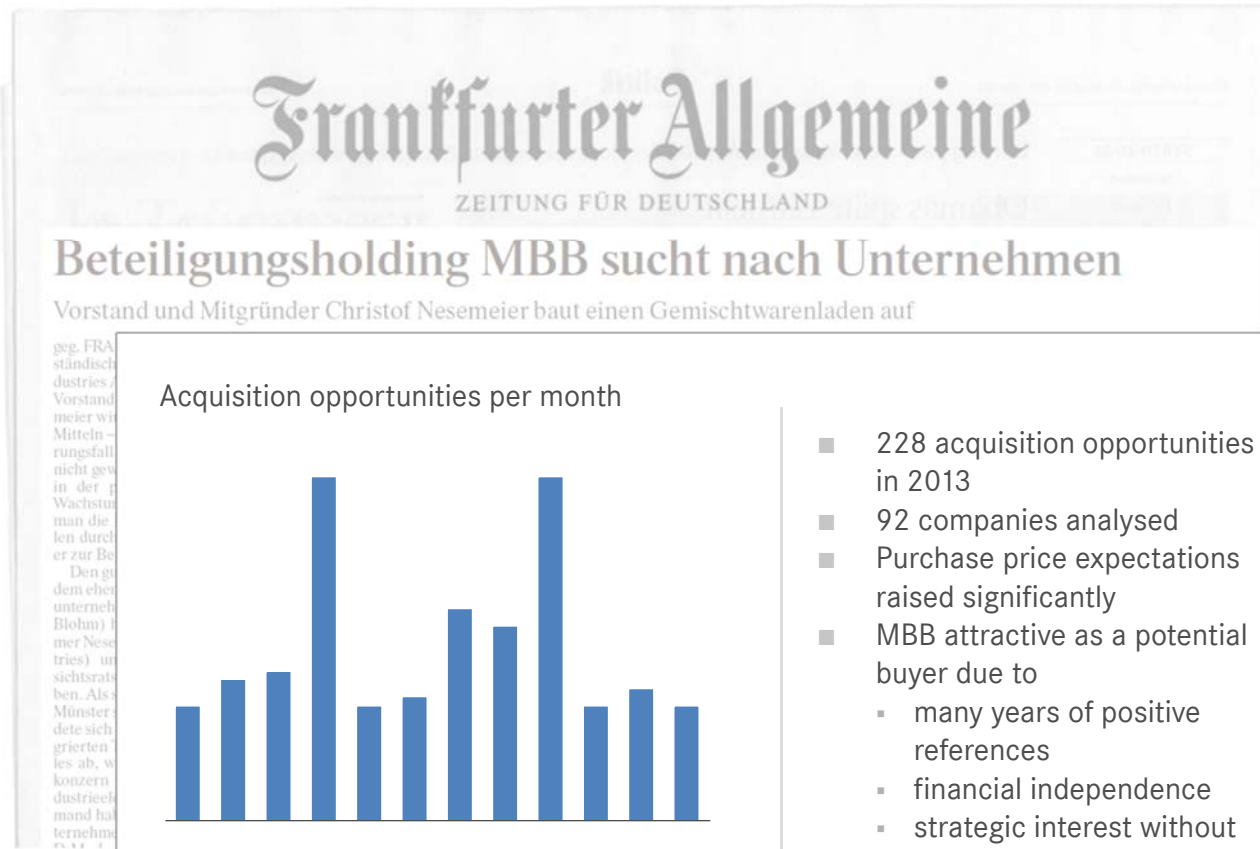
- Since 1992
- 300 employees
- 18,000 square meter assembly area
- 2,000 square meter office space



MBB Technologies Ltd. (China)

- Since 2013
- 17 employees
- 3,000 square meter assembly area
- 800 square meter office space

„The show must go on“



Company

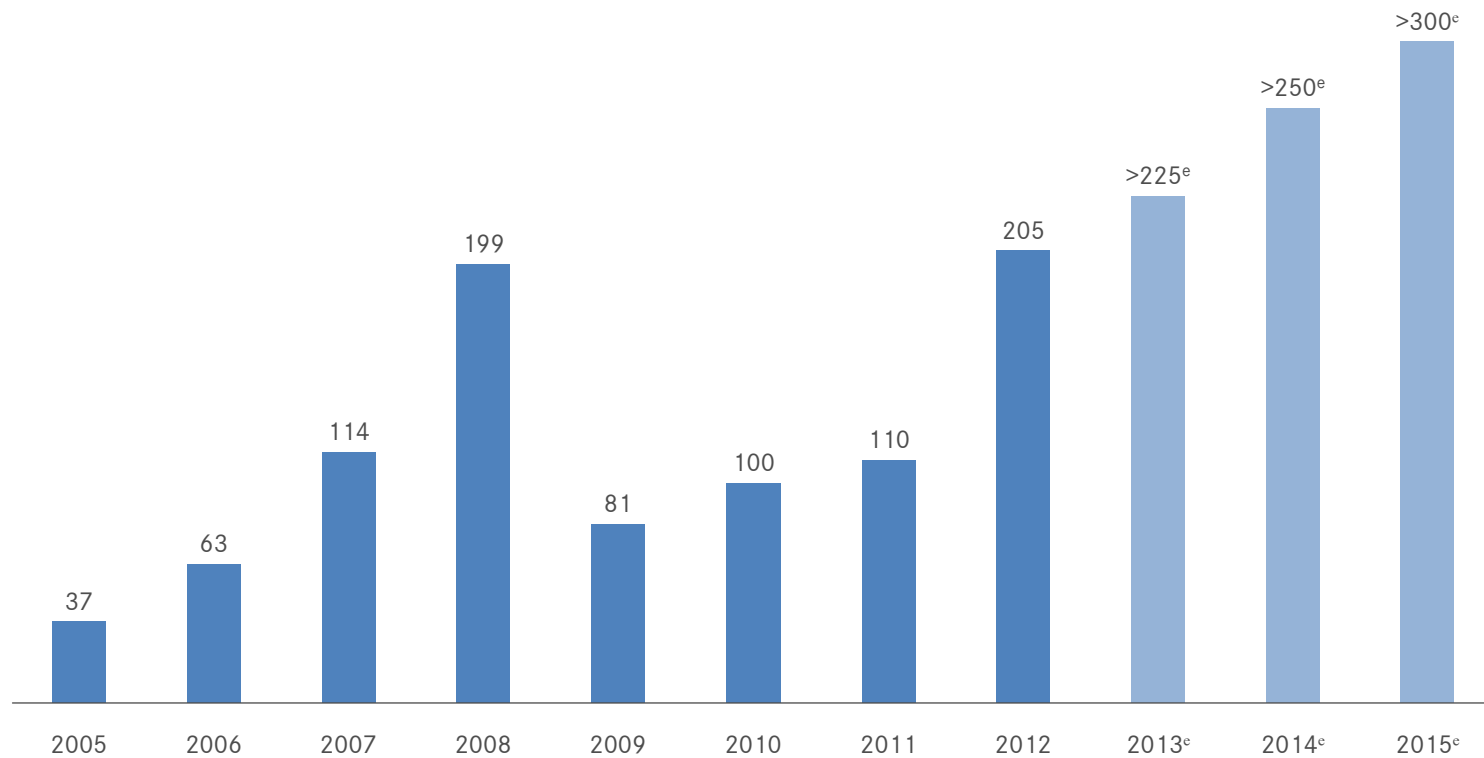
Growth

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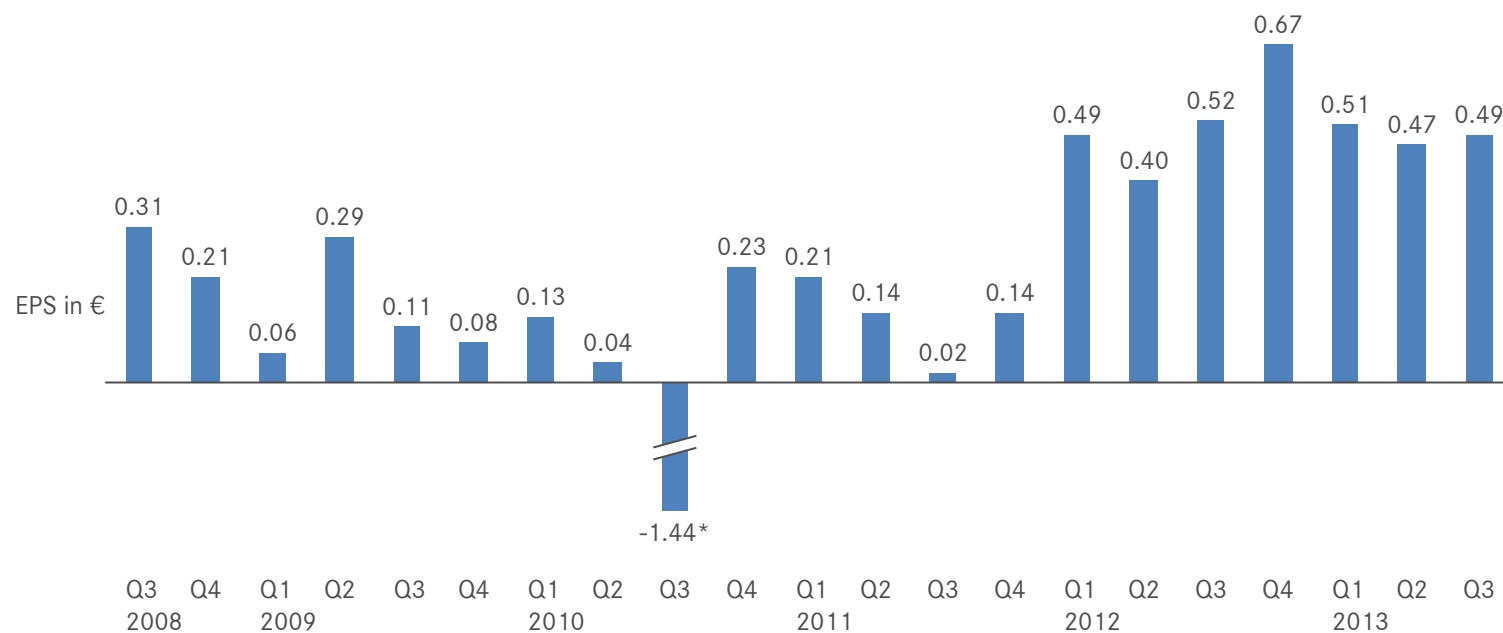
Share

€300 million revenues in 2015

in millions of €

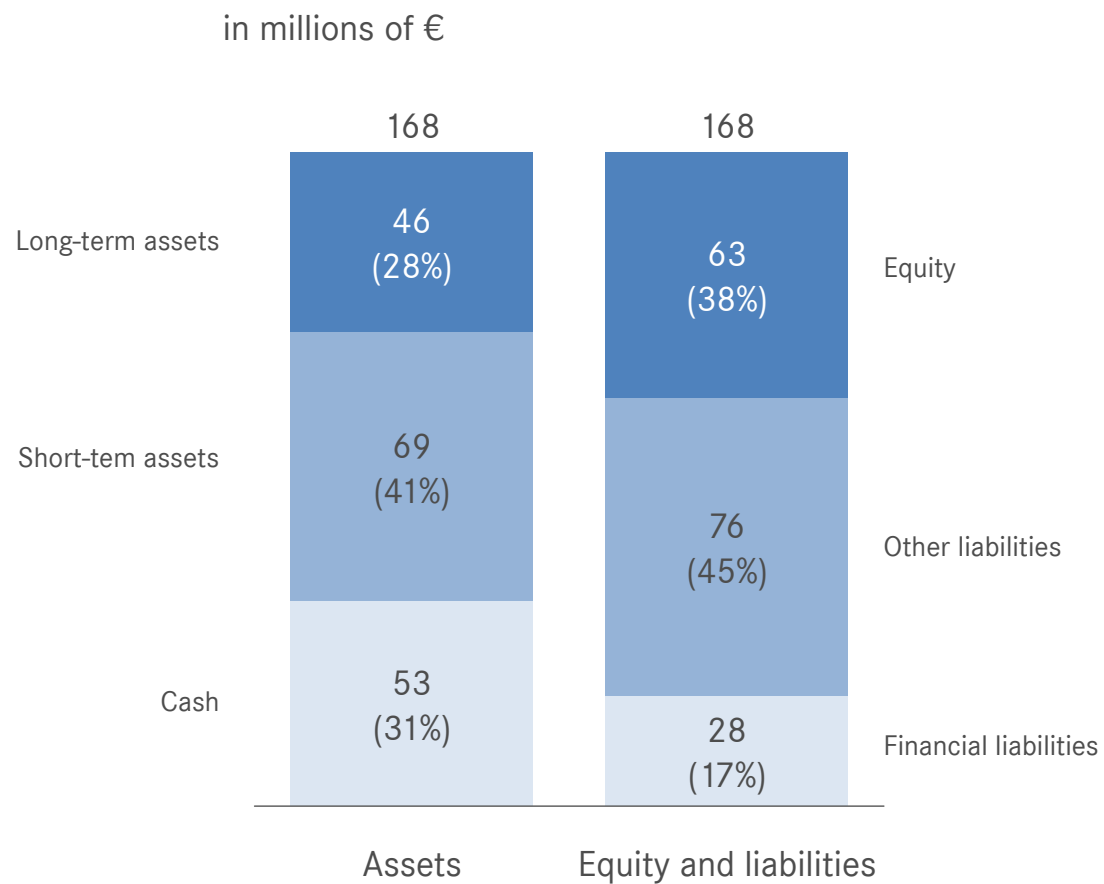


Positive quarterly trend



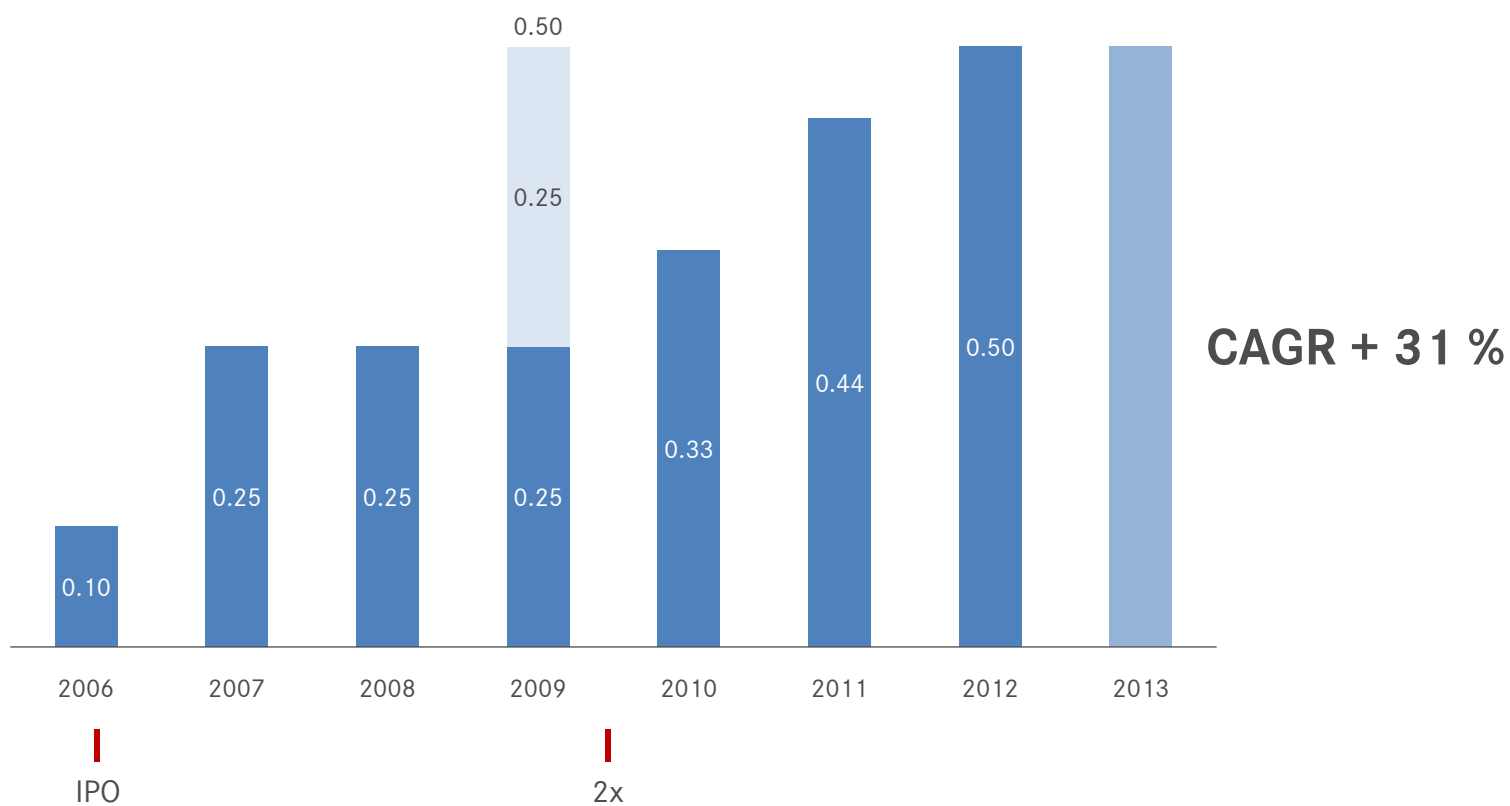
* One time write-off of €1.42 Cildro SA

Soundness succeeds



Dividend increases continually

in € per share



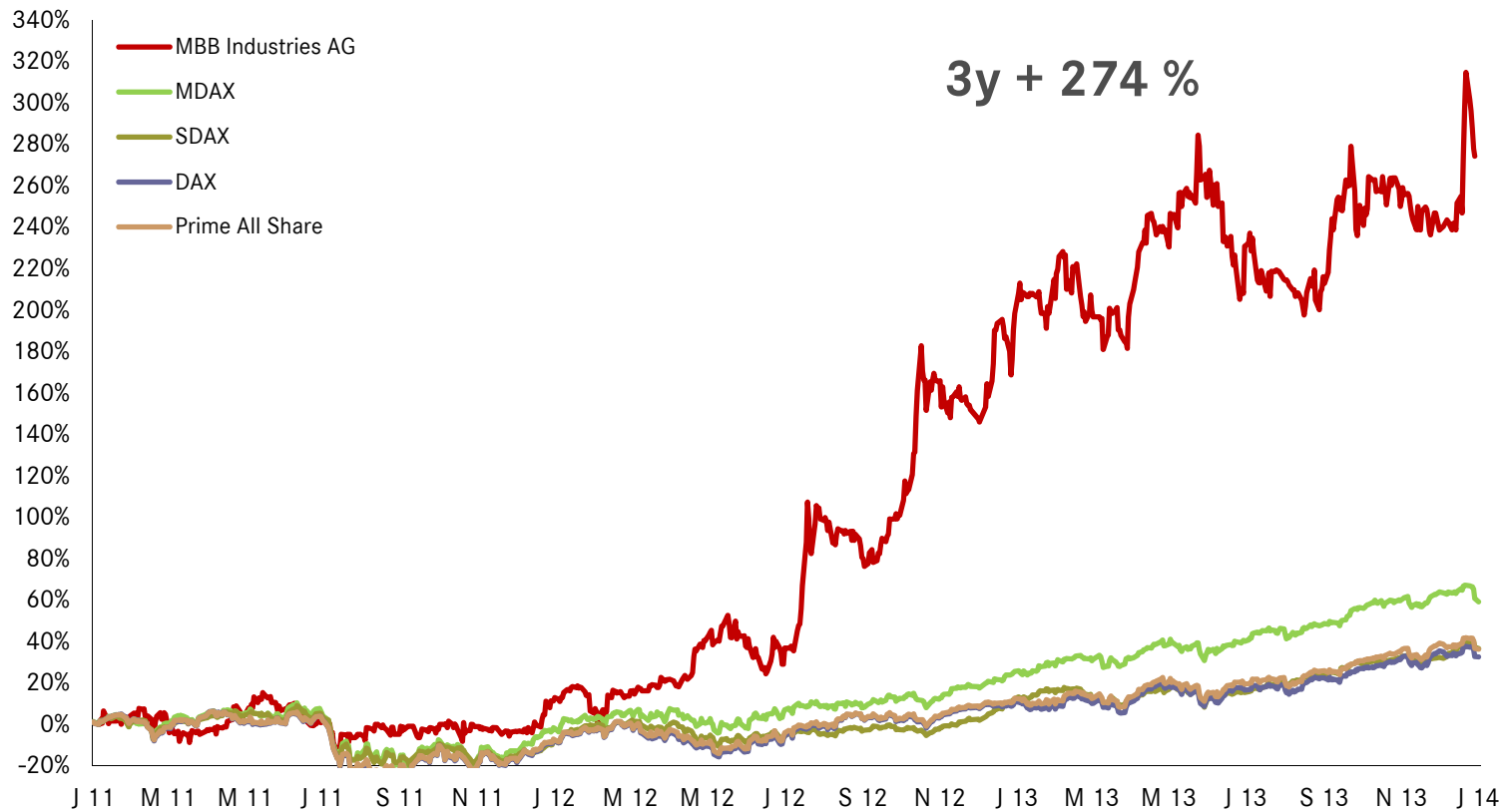
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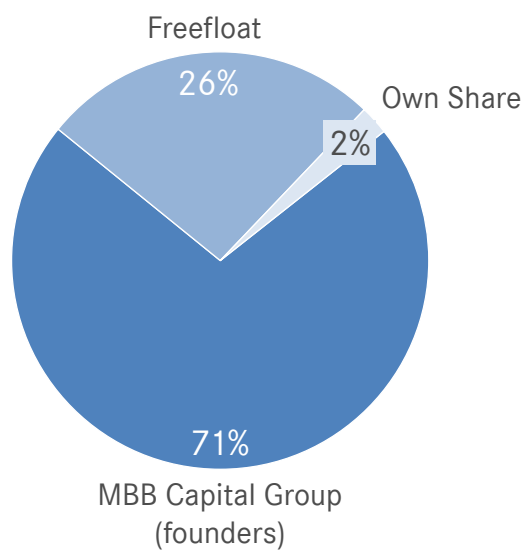
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MBB share

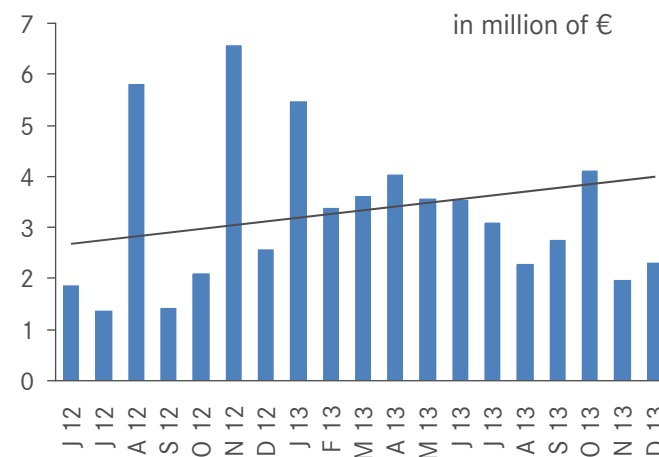


Shareholder structure and liquidity



Market capitalization of freefloat:

MDAX Rank: No. 123*



Order book turnover:

MDAX Rank: No. 110*

* As of 31 December 2013

MBB: 4 x BUY



Close Brothers Seydler

October 2013

€ 27

BUY



SRH Alster Research

November 2013

€ 26

BUY



Hauck & Aufhäuser

October 2013

€ 29

BUY



WGZ Bank Research

December 2013

€ 25

BUY

OVER 1,000 EMPLOYEES

€300 MILLION IN REVENUE

2015e

EXPERIENCE

ASSETS

GROWTH

DIVIDEND

NET CASH

DIVERSIFICATION

REFERENCES

CONTINUITY

REPUTATION

CASH FLOW

FINANCIAL CALENDAR



Annual Report 2013	30 April 2014
Interim Report for Q1	30 May 2014
Annual Meeting 2014	30 June 2014
Half-Year Report 2014	29 August 2014
„German Equity Forum“	24 – 26 November 2014
Interim Report for Q3	28 November 2014
End of fiscal Year	31 December 2014

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Risky investment

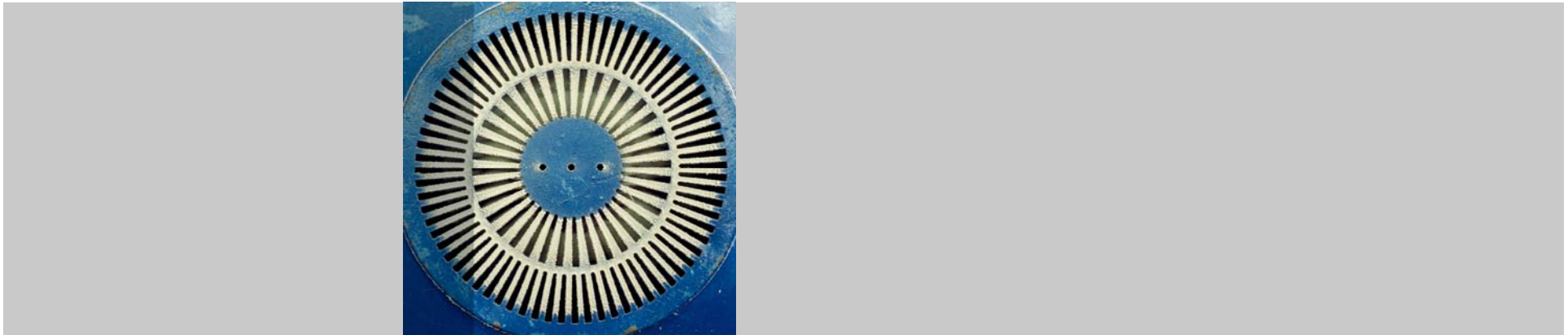
Shares of growth companies can offer major opportunities, but also carry related risks. Shares of growth companies are thus always a risky financial investment. A loss of the investment cannot be ruled out. Therefore, this form of investment is more suited to diversification as part of a portfolio strategy.

Confidentiality

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