

# Hamburger Investorentage 2026

MBB SE  
27 August 2026

MBB offers long-term succession solutions to sustainable Mittelstand companies

MBB

## Family business

Founded in 1995 and family-owned  
for the long term

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## Capital Markets

Extraordinary growth and value creation  
potential due to capital market access

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## Long-term focus

Long-term investment horizon  
without intention to resell businesses

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## Sustainability

Entrepreneurial success through focus  
on sustainable business models

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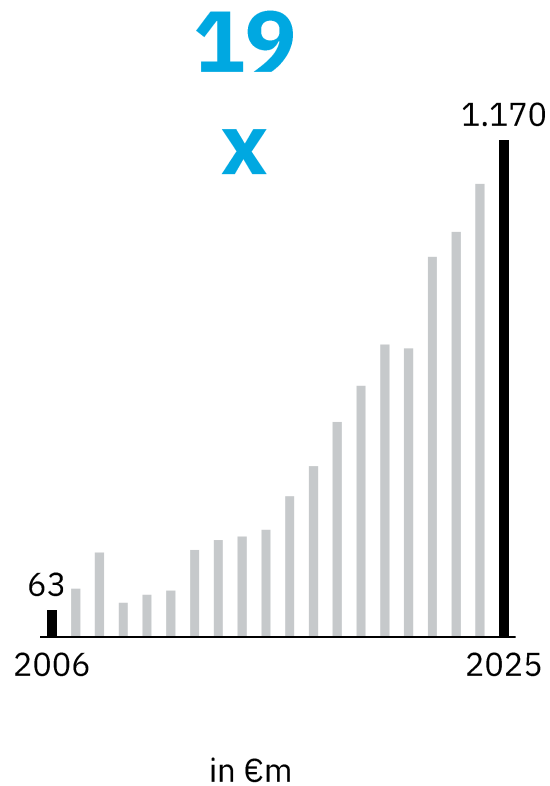
MBB has pursued new heights ever since

MBB

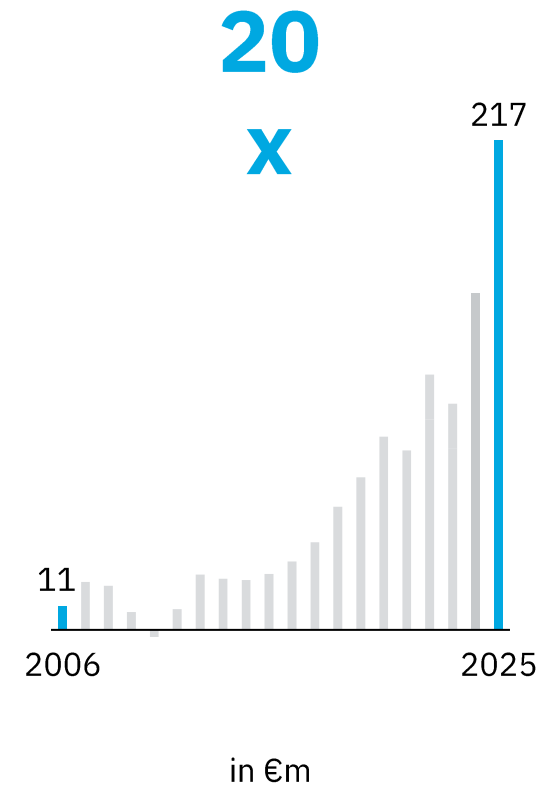
Share Price



Revenue



Adj. EBITDA



Our portfolio addresses structural megatrends

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Energy transition



E-mobility



IT-security



Ecological materials



Consumer goods



**€1.2 bn**

revenue 2025

**18.6%**

Adj. EBITDA margin

MBB focusses on its core businesses with the acquisition of CT Formpolster by Nexeras

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### Rationale

Focus on existing businesses

Capacity for M&A

### Profile

Specialised on successions

Former MBB CEO  
Dr. Constantin Mang &  
Dr. Christian Theurer  
are behind Nexeras

M&A is an integral part of our value creation

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Stand alone



Opportunistic search in Germany

Add-on



New end-markets

Technological niches

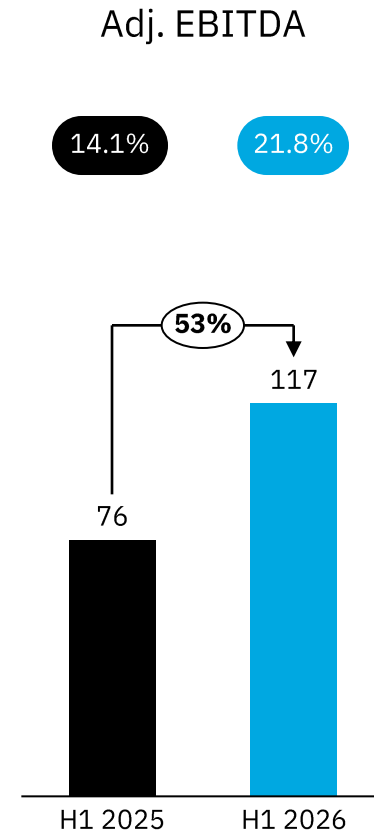
Geographic expansion

Expansion of core business

H1 2026 was marked by significant margin expansion and strong profitability growth

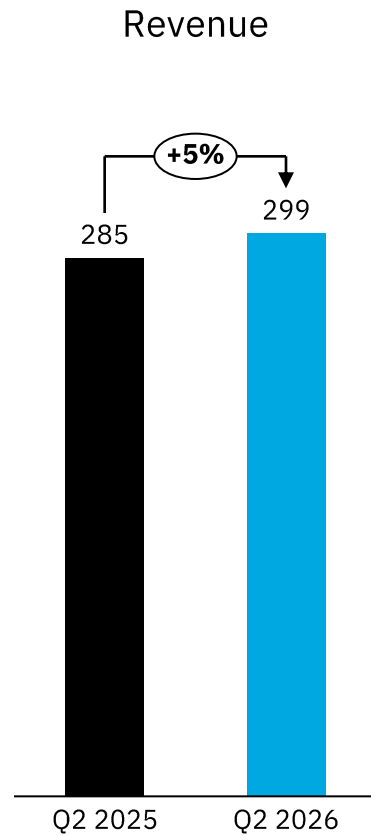


in €m

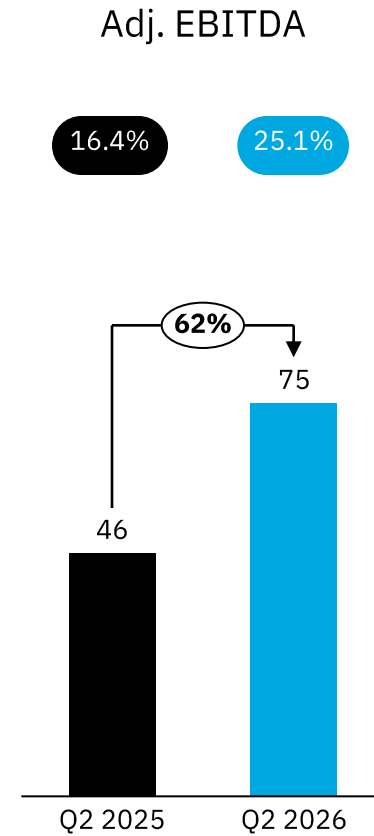


in €m

Q2 2026 contributed disproportionately to the top- and bottom-line



in €m



in €m



The energy transition and IT security are the driving forces behind Vorwerk and DTS



### Energy infrastructure for the energy transition

**Good hiring, strong execution and contributions from JVs** lifted Q2 EBITDA margin to 30.7% (+9.3 pp y-o-y)

**Order backlog incl. JV share of €1,447m** underpins positive outlook and healthy market dynamics

**Guidance 2026 was increased to €180-200m EBITDA (previous: €160-180m) with revenue of €730-780m**

| Revenue |        | EBITDA margin |
|---------|--------|---------------|
| Q2/26   | Growth | Q2/26         |
| 198     | +17%   | 31%           |
| €m      | y-o-y  |               |



### IT security for the German Mittelstand

**Temporary top-line softness** amid semiconductor supply bottlenecks & customer hesitation but improving outlook

Sound EBITDA margin uplift thanks to **efficiency measures and growth in services & software**

**Generally positive outlook** thanks to focus on security and expected rising public sector demand

| Revenue |        | EBITDA margin |
|---------|--------|---------------|
| Q2/26   | Growth | Q2/26         |
| 26      | -19%   | 17%           |
| €m      | y-o-y  |               |

Strong profitability at Aumann and Delignit despite muted automotive demand



Automation solutions for E-mobility

Q2 marked by continued investment restraint by automotive OEMs while Next Automation delivers growth

Strong EBITDA margin thanks to disciplined cost management & sound execution

Aumann confirms 2026 guidance of c. €160m revenue and EBITDA margin of 6-8%

Revenue

EBITDA margin

Q2/26

Growth

Q2/26

33

-30%

10%

€m

y-o-y



System solutions from ecological raw materials

Very strong Q2 revenue and EBITDA growth primarily driven by Technological Applications

Demand for ecological system solutions remains solid in non-automotive applications

Delignit confirms recently increased 2026 outlook of €68m revenue with EBITDA margin of 7-8%

Revenue

EBITDA margin

Q2/26

Growth

Q2/26

20

+21%

7%

€m

y-o-y

# Mixed consumer demand and raw material price volatility impact Hanke and CTF



## Tissue products

**Healthy Q2 revenue growth and solid profitability** as new converting capacities gradually ramp-up



## Mattresses for e-commerce

**Solid Q2 improvement in revenue and profitability** despite a mixed market environment

**Current raw material volatility and mixed consumer demand** remain challenges

Revenue

EBITDA margin

Q2/26

Growth

Q2/26

21

+11%

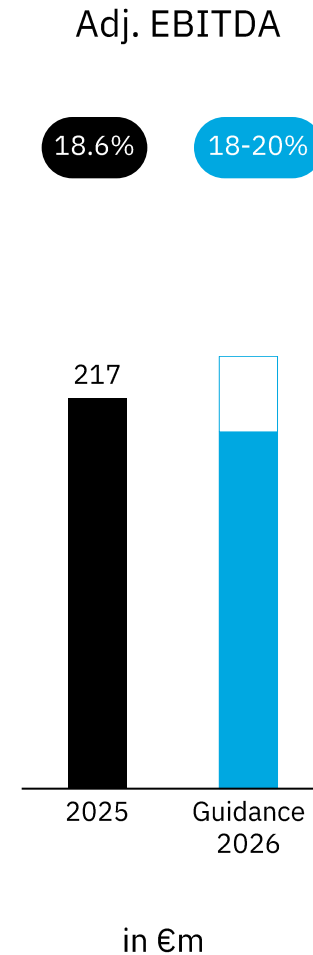
10%

€m

y-o-y

MBB recently increased 2026 profitability guidance to 18-20% EBITDA margin

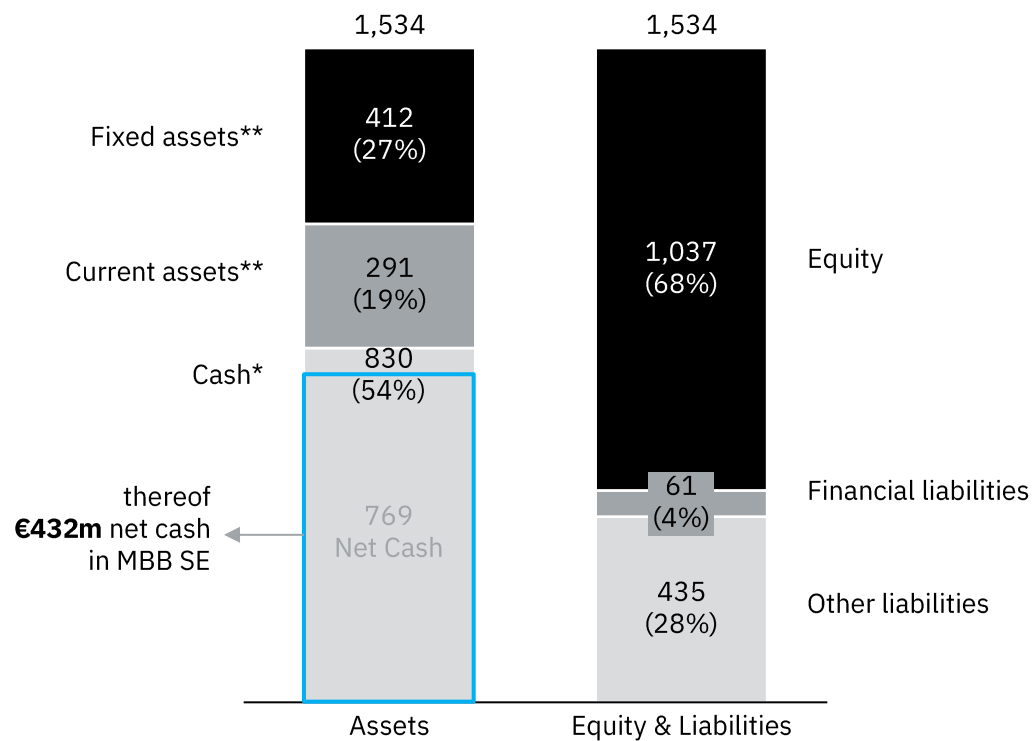
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## MBB's balance sheet remains rock-solid



Balance sheet as at 30 June 2026  
in €m

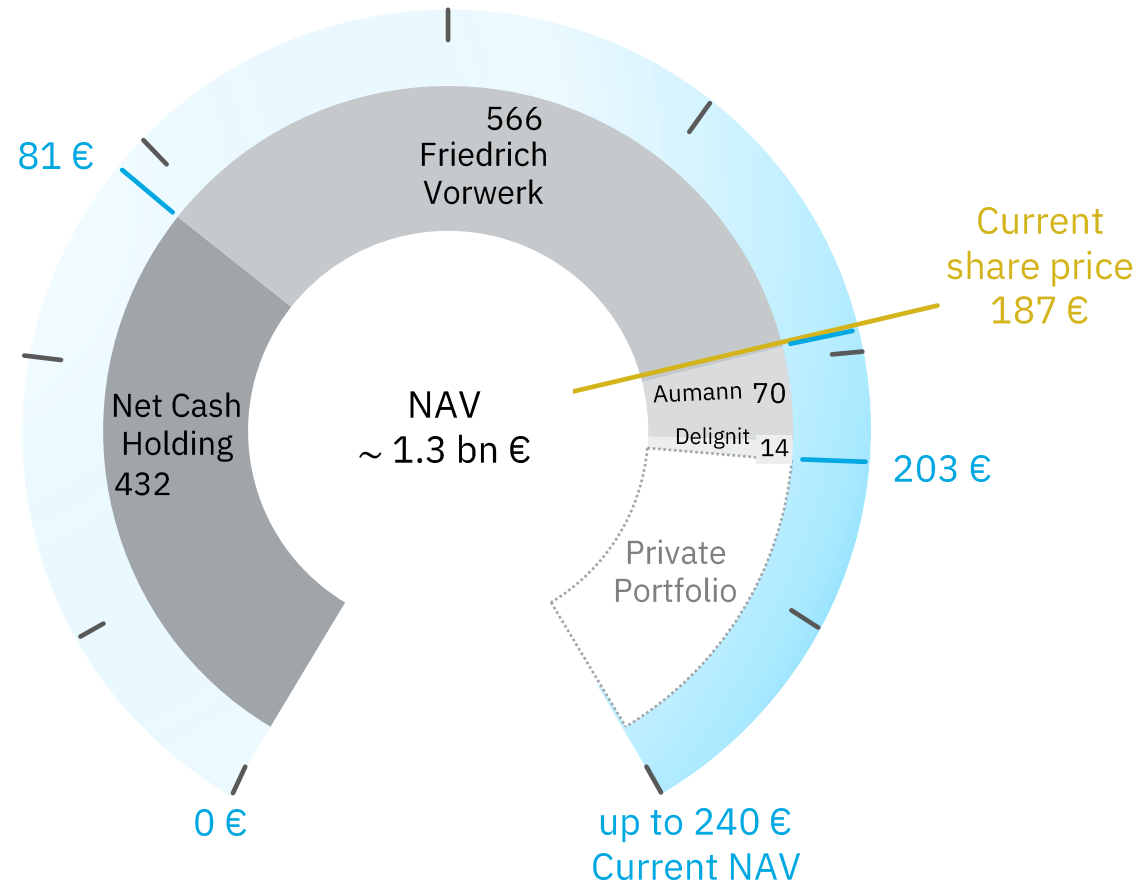


\* Liquidity & Securities & Gold

\*\* Excluding cash positions

## Exceptional value but not expensive

Sum-of-the-parts  
in €m and €/share\*



# Questions & Answers

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In case of any questions in relation to this document, please contact:

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