Figures for 2007
Forecast for 2008

MBB Industries AG | Berlin
AGENDA

■ Overview
■ Business Development
■ Financials
■ Share Price Development
■ Outlook
Record results for MBB in 2007

OVERVIEW

- Turnover in 2007 grows by 81% to €113.6m;
- Net profit for 2007 rises by 220% to €13.6m, or €2.07 per share;
- Equity capital rises to €51m, with an equity ratio of 38%;
- Net financial debt falls from €8.9m (Dec. 31, 2006) to €1.2m (Dec. 31, 2007);
- Board of directors and management board propose raising dividend from 10c to 25c;
- Our growth is set to continue, without implementing acquisitions, to a turnover of at least €180m and earnings per share of €1.65 for the year 2008.
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Over twelve years of success in the market, including two in the capital market

MILESTONES

- 2008
  - €180m turnover with 1,800 employees
  - Move to PRIME Standard
- 2007
  - Sale of Huchtemeier Recycling
  - Acquisition of Reimelt-Henschel-Group
  - Flotation of Delignit AG
- 2006
  - Flotation of MBB Industries AG
  - Acquisition of Huchtemeier-Group
- 2005
  - Company name changed to MBB Industries AG
- 2003
  - Acquisition of the Delignit-Group and OBO-Group
  - Number of employees exceeds 1,000 for first time
- 2000
  - Sale of MBB Gelma
- 1997
  - Purchase of MBB Gelma Industrielektronik GmbH from Daimler-Benz Aerospace AG
- 1995
  - Foundation of Nesemeier & Freimuth GmbH
MBB lives its business model to the full

BUSINESS MODEL AND PERFORMANCE

<table>
<thead>
<tr>
<th>Acquisitions</th>
<th>Management of holdings</th>
<th>Exits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Attractive company purchases</td>
<td>Sustained value growth</td>
<td>Realisation of value</td>
</tr>
</tbody>
</table>

### Goals

- Acquisition of Huchtemeier
- Acquisition of Reimelt Henschel

### Status Quo

- Considerable increase in turnover and operating profits of portfolio companies
- Sale of Doreg and Huchtemeier Recycling
- IPO Delignit

### Outlook

- Other acquisitions
- Considerable increase in performance also at Reimelt Henschel
- Ongoing examination of exit potentials
We are actively searching for medium-sized industrial companies

MARKETSEGMENT MBB

MBB selection criteria

- Value growth: Goal Ø IRR > 30%
- Profit potential: EBITDA > 10%
- Niche market player Turnover > €10m
- Majority holding > 75%

* According to German Federal Bureau of Statistics, approx. 60,000 companies in Germany
The field is improving; MBB plans more acquisitions for 2008

MBB ACQUISITIONS FIELD

## Acquisitions Field

- **Purchase price**
- **Number of companies available for sale**
- **Competition**

## Companies under examination (extract)

- Hardware manufacturers
  - €20m turnover
- Consumer and designer goods
  - €90m turnover
- Timber product manufacturers
  - €100m turnover
- Food plants construction
  - €10m turnover
- Automobile parts suppliers
  - €50m turnover
- Wood processors
  - €10m turnover
- ...
Reimelt Henschel holds high potential for MBB

REIMELT HENSCHEL FACTS & FIGURES

Facts

- World market leading company in plant construction for the foodstuffs industry (75%) and chemicals (25%)
- Strong growth in the foodstuffs industry in the emerging markets
- Worldwide installed plants over €1b
- "Reimelt" is term used to specify technical requirements in tenders
- "To Henschel" used as technical term for chemical mixing
- Own overseas sites in Britain, France, USA, Brazil, Korea, Hong Kong and China
- MBB optimisation raises considerable performance improvement potential

Figures

- Turnover over €80m
- 562 employees
- EBITDA margin currently 5%
- Equity capital over €10m
- Net cash position
- MBB input less than €10m
- Target for 2009: over €100m
  Turnover with 10% EBITDA
Three areas of concentration for new holdings

EXAMPLE AREAS OF CONCENTRATION

<table>
<thead>
<tr>
<th>Company structure &amp; top management</th>
<th>Prio</th>
<th>Process improvements</th>
<th>Prio</th>
<th>Personnel and overheads measures</th>
<th>Prio</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Deal structure</td>
<td>A</td>
<td>• Sites</td>
<td>A</td>
<td>• Stop wastage &amp; spending</td>
<td>A</td>
</tr>
<tr>
<td>• Merging of operative companies</td>
<td>A</td>
<td>• Business areas</td>
<td>A</td>
<td>• Wages</td>
<td>A</td>
</tr>
<tr>
<td>• Simplification of company</td>
<td>C</td>
<td>• IT tools</td>
<td>A</td>
<td>• Employee numbers</td>
<td>A</td>
</tr>
<tr>
<td>structures</td>
<td>A</td>
<td>• Overheads</td>
<td>A</td>
<td>• Training</td>
<td>C</td>
</tr>
<tr>
<td>• Management audit</td>
<td></td>
<td>• Administration</td>
<td>B</td>
<td>• Insurance</td>
<td>B</td>
</tr>
<tr>
<td>• …</td>
<td></td>
<td>• Service administration</td>
<td>B</td>
<td>• Motor vehicles</td>
<td>C</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Purchasing process</td>
<td>B</td>
<td>• Travel</td>
<td>B</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Claim management</td>
<td>B</td>
<td>• „Have fun“ – company spirit</td>
<td>A</td>
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Responsible: MBB

Responsible: Management ‘company’ and MBB ‘mentor’

Responsible: Management ‘company’ and MBB ‘mentor’
# 2008: further organic growth in our companies

## MBB GROUP COMPANIES

<table>
<thead>
<tr>
<th>Market</th>
<th>Delignit</th>
<th>Huchtemeier Hanke</th>
<th>Reimelt Henschel</th>
<th>OBO</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plywood products (D, RO)</td>
<td>€41m</td>
<td>€31m</td>
<td>€80m</td>
<td>€8m</td>
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<tr>
<td>Automotive, building, various niches</td>
<td></td>
<td>Growth, Buy &amp; Build</td>
<td>Optimisation, growth</td>
<td></td>
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<tr>
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<td></td>
<td></td>
<td>Buy &amp; Build</td>
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<table>
<thead>
<tr>
<th>Customers</th>
<th>Wood</th>
<th>Paper</th>
<th>Food and chemicals plants</th>
<th>Plastics</th>
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<td>Food and chemicals plants</td>
<td></td>
<td></td>
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</tbody>
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## Strategic Focus

- **Buy & Build**
- **Turnover 2007**
- **Employees**
- **Profitability 2007**
- **Growth 2008**

- **Automotive, Industry**
- **Automotive, Food industry, chemicals**
- **Optimisation, growth**
- **Buy & Build**

## Turnover 2007

- **Automotive, building, various niches**
- **Growth, Buy & Build**
- **Optimisation, growth**
- **Buy & Build**

## Growth 2008

- **Automotive, Industry**
- **Buy & Build**

## Employees

- **970**
- **220**
- **562**
- **40**

## Profitability 2007

- **Wood**
- **Paper**
- **Food and chemicals plants**
- **Plastics**
MBB marginal utility defines the willingness to sell companies

PORTFOLIO STATUS

Marginal utility of MBB holding management

Duration of holding

Exit willingness

Very low sales readiness
Ready to negotiate offers
Active exit process

Reimelt Henschel
Huchtemeier
Hanke
OBO
Deignit
Huchtemeier Recycling

Sold
AGENDA

- Overview
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MBB with record figures for 2007

MBB GROUP COMPARISON BETWEEN 2005 AND 2007 IN THOUSANDS OF EUROS

<table>
<thead>
<tr>
<th></th>
<th>2005 (HGB)</th>
<th>2006 (IFRS)</th>
<th>2007 (IFRS)</th>
</tr>
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<tbody>
<tr>
<td><strong>Turnover</strong></td>
<td>36,858</td>
<td>62,915</td>
<td>113,648</td>
</tr>
<tr>
<td><strong>Growth</strong></td>
<td>24.3%</td>
<td>70.7%</td>
<td>80.6%</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>6,074</td>
<td>10,623</td>
<td>21,262</td>
</tr>
<tr>
<td><strong>EBITDA margin</strong></td>
<td>16.5%</td>
<td>16.9%</td>
<td>18.7%</td>
</tr>
<tr>
<td><strong>EBIT</strong></td>
<td>3,835</td>
<td>7,089</td>
<td>14,368</td>
</tr>
<tr>
<td><strong>EBIT margin</strong></td>
<td>10.4%</td>
<td>11.3%</td>
<td>12.6%</td>
</tr>
<tr>
<td><strong>EBT</strong></td>
<td>2,387</td>
<td>5,725</td>
<td>12,818</td>
</tr>
<tr>
<td><strong>EBT margin</strong></td>
<td>6.5%</td>
<td>9.1%</td>
<td>11.3%</td>
</tr>
<tr>
<td><strong>Net profit</strong></td>
<td>1,749</td>
<td>4,258</td>
<td>13,629</td>
</tr>
<tr>
<td><strong>EPS</strong></td>
<td>0.27*</td>
<td>0.65</td>
<td>2.07</td>
</tr>
<tr>
<td><strong>Growth</strong></td>
<td></td>
<td>140.7%</td>
<td>218.5%</td>
</tr>
</tbody>
</table>

*For the purpose of comparison, refers to 6,600,000 shares*
MBB business model makes complete contribution to EBITDA

RESULTS ANALYSIS FOR 2007

EBITDA €21.3m

- EBITDA contribution
  - Initial consolidation
  - Reimelt Henschel €6.7m
- Operative EBITDA holding companies €10.6m
- EBITDA contribution from Huchtemeier Recycling exit and Delignit IPO €4.0m

Acquisitions

Holdings management

Exits
Drop in debt and rise in equity capital despite growth

COMPARISONS BETWEEN 2005, 2006 AND 2007 IN THOUSANDS OF EUROS

<table>
<thead>
<tr>
<th></th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Balance sheet total</strong></td>
<td>41,563</td>
<td>79,428</td>
<td>131,918</td>
</tr>
<tr>
<td><strong>Equity capital</strong></td>
<td>15,484</td>
<td>35,520</td>
<td>50,501</td>
</tr>
<tr>
<td><strong>Equity ratio</strong></td>
<td>37%</td>
<td>45%</td>
<td>38%</td>
</tr>
<tr>
<td><strong>Net financial debt</strong></td>
<td>13,783</td>
<td>8,864</td>
<td>1,237</td>
</tr>
</tbody>
</table>
Cash rises significantly in 2007

LIQUIDITY DEVELOPMENT IN MBB GROUP IN MILLIONS OF EUROS

Development of cash and cash equivalents 2006 to 2007

+ 156%

10.5
26.9
14.0
12.9

2006
2007
Portfolio
AG
AGENDA

- Overview
- Business Development
- Financials
- **Share Price Development**
- Outlook
Share price rises after publication of operating figures
SHARE PRICE DEVELOPMENT AND MEASURES

- Excellent uninterrupted business development
- Rise in proposed dividend from 10 to 25 cents
- Preparation for move to Prime Standard segment
- Management members made additional acquisitions in 2007 and currently hold 71% of shares
- Price-profit ratio for 2008\(^e\) approx. 5.5
MBB continues to grow profitably

OUTLOOK

- **2005 Actual**: Turnover €37m, EPS €0.27
- **2006 Actual**: Turnover €63m, EPS €0.65
- **2007 Actual**: Turnover €114m, EPS €2.07
- **2008 Forecast**: Turnover >€180m, EPS €1.65
- **2010 MBB Goal**: Turnover >€300m, EPS >€3.00

Legend:
- Turnover in €m
- EPS in € for 6.6m shares
FINANCIAL CALENDAR

- Interim Report for the first quarter: May 30, 2008
- Annual Meeting 2008: June 30, 2008
- Interim Report for the third quarter: November 28, 2008
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