

## **MBB Industries AG: Earnings climb 135% in first quarter of 2012 to €3.2m (49 cents per share)**

- Revenues improve by 14% to €31.4 million
- Consolidated earnings rise by 135% year-on-year to €3.2 million
- Income from first-time consolidation of €1.7 million
- Cash and cash equivalents reach new record high of €47.8 million
- Continuing good business performance in second quarter

Berlin, 15 May 2012 – MBB Industries AG (ISIN DE000A0ETBQ4), a family-owned, medium-sized corporation, has had a successful start to the 2012 financial year. Consolidated earnings improved by 135% to €3.2 million in the first quarter of 2012 after €1.4 million one year previously. This corresponds to earnings per share of 49 cents, with all equity interests contributing to this positive result.

As against the same quarter of the previous year, revenues rose by 13.5% from €27.7 million to €31.4 million in the first three months of 2012. The first quarter did not include contributions to sales from CLAAS Fertigungstechnik GmbH, which was included in consolidation for the first time as at 31 March 2012 and will operate as MBB Fertigungstechnik GmbH moving forward. EBITDA rose by 73.5% from €2.7 million to €4.7 million; the EBITDA margin improved from 9.7% to 15.1%. Earnings also include the bargain purchase of CLAAS Fertigungstechnik GmbH of €1.7 million.

Equity amounted to €50.0 million as at the end of the reporting period; the equity ratio dropped to 33% as a result of the first-time consolidation of CLAAS Fertigungstechnik GmbH and the associated lengthening of the balance sheet. Cash and cash equivalents including securities and physical gold holdings amounted to €47.8 million as at 31 March 2012; net cash (the above cash and cash equivalents less interest-bearing liabilities) improved to €24.6 million, marking new records for both figures.

As at 31 March 2012, the Group parent company had cash and cash equivalents of €14.8 million. After the deduction of the dividend to be proposed at the Annual General Meeting on 18 June 2012 of 44 cents per share, amounting to €2.8 million in total, this sum has been earmarked for the further growth of the MBB Group through acquisitions.

The Managing Board believes that the healthy sales and earnings performance of MBB in the first quarter of 2012 will continue in the second. In addition, CLAAS Fertigungstechnik GmbH will also contribute to sales for the first time in the second quarter. For 2012 as a whole, the Managing Board expects to exceed €200 million in sales for the first time and anticipates an at least proportional increase in earnings by the MBB Group as against the previous year.

The complete financial report on the first three months of 2012 will be available for download on the company's website [www.mbbindustries.com](http://www.mbbindustries.com) from 31 May 2012.

About MBB Industries AG:

MBB Industries AG is a family-owned, medium-sized corporation that has expanded steadily as a result of organic growth and the acquisition of other companies since it was founded in 1995. Achieving a long-term increase in the value of the individual companies and the Group as a whole forms the heart of its business model. This business model has been highly profitable since the outset – substantial growth and sustainable returns will remain MBB Industries AG's goal in future as well.

Further information on MBB Industries AG can be found on the Internet at

<http://www.mbbindustries.com>

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MBB Industries AG  
Joachimstaler Str. 34

10719 Berlin  
Tel +49 30 844 15 330  
Fax +49 30 844 15 333  
anfrage@mbbindustries.com  
www.mbbindustries.com

Managing Board with power of representation  
Dr. Christof Neseimeier (Chairman), Gert-Maria Freimuth

Supervisory Board  
Dr. Peter Niggemann (Chairman), Dr. Jan C. Heitmüller, Dr. Matthias Rumpelhardt

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