

## **MBB Industries AG:**

### **Revenue and earnings up significantly year-on-year after first nine months of 2011**

- Revenue from continuing operations climbs 6.4% to €79.5 million
- Consolidated net profit improves significantly on previous year to €2.5 million (37 cents per share)
- Cash and cash equivalents of €29.0 million as at end of third quarter of 2011
- Acquisition of eld datentechnik as at 1 October 2011
- Good business performance forecast in fourth quarter

Berlin, 18 November 2011 – MBB Industries AG (ISIN DE000A0ETBQ4), a family-owned, medium-sized corporation, generated consolidated revenue of €79.5 million and earnings per share of 37 cents in the first three quarters of 2011.

Consolidated revenue rose by 6.4% from €74.7 million to €79.5 million in the first nine months of 2011. Operating earnings (EBITDA) amounted to €6.0 million as at the end of September 2011, corresponding to an EBITDA margin of 7.5% – well above the previous year's level of €-5.1 million. It should be noted that earnings in 2010 were greatly reduced by losses on carrying amounts incurred as a result of the sale of the majority holding in the Romanian Delignit companies. As anticipated, after completing its turnaround, Delignit again contributed to the positive results of MBB Industries in the current 2011 financial year. Consolidated net profit after nine months of 2011 amounted to €2.5 million (€0.37 per share) after €-8.4 million (€-1.27 per share) in the same period of the previous year. Equity declined from €47.4 million as at 31 December 2010 to €45.0 million as at the end of September 2011. This corresponds to an equity ratio of 52.1% after 51.7% as at the end of 2010. Cash and cash equivalents including securities and physical gold holdings amounted to €29.0 million as at 30 September 2011, net cash (the above cash and cash equivalents less liabilities to banks) amounted to €12.2 million as at the same date.

In the third quarter, MBB Industries generated consolidated revenue of €27.6 million with EBITDA of €1.5 million and a consolidated net profit of €0.2 million (€0.02 per share). The weaker earnings compared to the two previous quarters is due to normal seasonal progression, higher M&A expenses and the negative trend in cash and cash equivalents. The dividend of 33 cents per share or €2.2 million was distributed in the third quarter of 2011. Furthermore, the business activities of eld datentechnik were acquired effective 1 October 2011.

The Managing Board is forecasting that revenue and earnings will exceed the previous quarters in the fourth quarter of 2011. In its opinion, the available equity and liquidity resources provide a good foundation from which to grow in the current market environment by acquiring new equity investments.

The full quarterly financial report will be available for download at [www.mbbindustries.com](http://www.mbbindustries.com) on 30 November.

#### About MBB Industries AG:

MBB Industries AG is a family-owned, medium-sized corporation that has expanded steadily as a result of organic growth and the acquisition of other companies since it was founded in 1995. Achieving a long-term increase in the value of the individual companies and the Group as a whole forms the heart of its business model. This business model has been highly profitable since the outset – substantial growth and sustainable returns will remain MBB Industries AG's goal in future as well. The five Group companies of CT Formpolster, Delignit, Hanke, DTS IT and OBO currently employ 685 people and together generate annual revenue of more than €120 million.

Further information on MBB Industries AG can be found on the Internet at <http://www.mbbindustries.com>

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