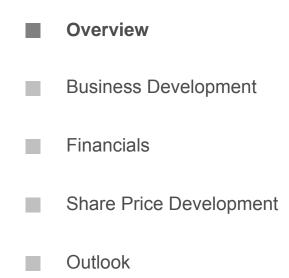




## **Company Presentation**

MBB Industries AG | Berlin







## Highlights of the Year 2008

OVERVIEW



June 20, 2008: MBB Industries AG undergoes segment change from Entry Standard to Prime Standard.



**June 24, 2008**: Delignit AG awarded the "Blauer Engel" (Blue Angel) environmental seal of approval.



**June 26, 2008**: MBB Industries acquires DTS Systeme. Annualised turnover rises to over €200 million.



**July 1, 2008**: MBB Industries pays out increased dividend of €0.25 per share (compared to €0.10 in the previous year).

**REIMELT** July 8, 2008: Reimelt wins large-volume order with a value of €15m.



**August 26, 2008**: Reimelt acquires Guth Engineering, with a profitable turnover of more than €10m.

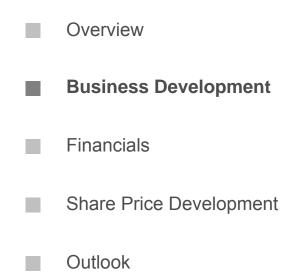


## MBB continues strong growth course

OVERVIEW

- Turnover for 2008 rises by 12% to €94m for the first half of 2008
- EBITDA rises by 52% to €9.5m for the first half of 2008
- Earnings per share rise to €0.70 for first half of 2008, compared to €0.47 the previous year
  - Equity capital increases to €56m with a capital ratio of 40% per June 30, 2008
- Third quarter: turnover within expectations; earnings below expectations because of weaker Delignit AG business
- We are continuing to grow towards a turnover of over €190m and adjusted earnings per share of over €1.30 for the year 2008







## MBB lives its business model to the full

#### BUSINESS MODEL AND PERFORMANCE

	Acquisitions	Management of Holdings	Exits
Goals	Attractive company purchases	Sustained value growth	Realisation of value
	<ul><li>Huchtemeier</li><li>Reimelt Henschel</li><li>DTS Systeme</li><li>Guth Engineering</li></ul>	<ul> <li>Considerable increase in turnover and operating profits at Reimelt Henschel</li> </ul>	<ul> <li>Sale of Doreg and Huchtemeier Recycling</li> <li>IPO Delignit</li> </ul>
	<ul> <li>Other acquisitions</li> </ul>	<ul> <li>Considerable increase in value of DTS</li> <li>Integration of Guth Engineering</li> </ul>	<ul> <li>Ongoing examination of exit potentials</li> </ul>



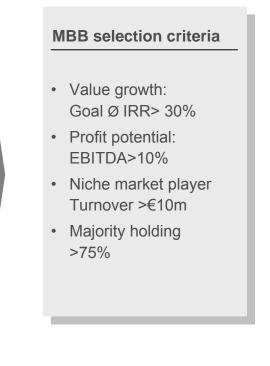
# We are actively searching for medium-sized industrial companies – but we are exercising extreme caution in the current environment

#### MARKET SEGMENT MBB

Turnover per company

X > € 500m	Large private equity funds					
€100 - 500m		Medium private equity funds and holdings				
€10m and above	MBB Industries AG	Medium-sized businesses, small holdings, others				

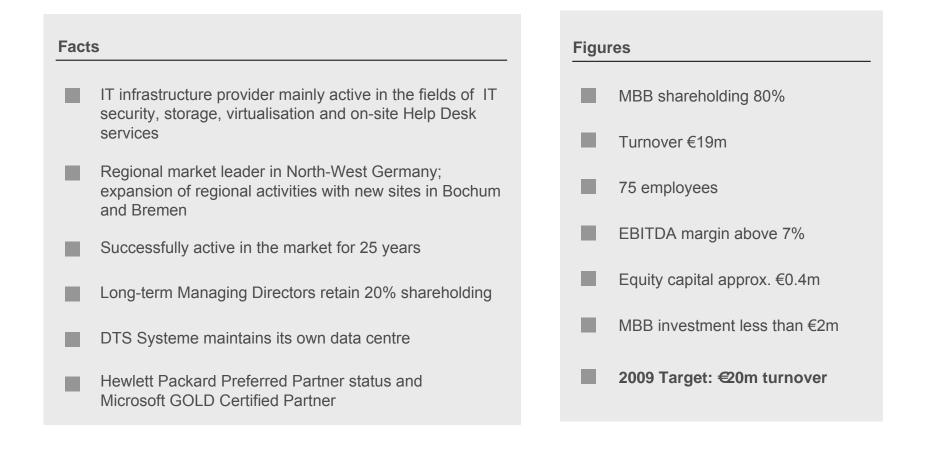
Medium-sized industrial companies with a positive earnings history Growth, exceptional situations, etc.





## DTS Systeme – regional market leader with growth potential

FACTS & FIGURES – DTS SYSTEME, HERFORD





## **Guth Engineering – a new business area for Reimelt Henschel**

FACTS & FIGURES – GUTH ENGINEERING, LANDAU

Facts	Figures
Takeover in form of an asset deal on September 1, 2008	Turnover over €10m
Integrated in Reimelt Henschel group as the Reimelt Guth Engineering business division with head office in Landau	44 employees
Constructor of industrial plants for liquid raw materials with worldwide operations	EBITDA margin currently approx. 8%
Target markets: pharmaceuticals, cosmetics, food and drinks, especially breweries	MBB investment less than €1m
Proven competence in process engineering for water and sewage treatment ("Blue Gold")	2009 Target: €12m turnover
Considerable reinforcement of solutions competence of Reimelt Henschel group in the field of liquid materials; complements all existing market segments	



## Reimelt Henschel possesses a highly competitive range of products and services

EXAMPLES OF REIMELT HENSCHEL SYSTEM COMPONENTS

**Reimelt Henschel RHC compounder** 



**Reimelt Codos mixer and kneader** 



**Reimelt weighing station and rotary sifters** 



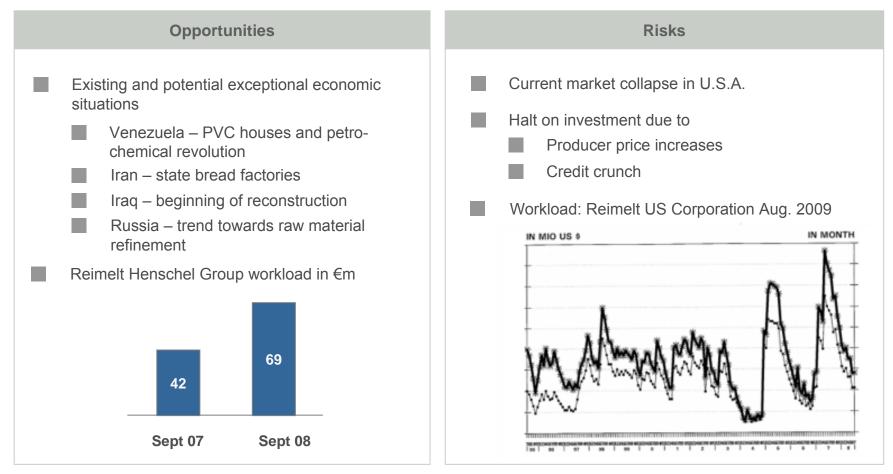
Reimelt Guth Engineering Pharmaceutical mixing skid





## Despite the financial crisis, the worldwide investment market offers highly interesting investment potential

REIMELT HENSCHEL MARKET DEVELOPMENT





## MBB in three new segments

#### MBB SEGMENTS

Focus	Technical Applications Engineering services, system business, material refinement	Industrial Production Industrial serial production, production related added value	Trading and Services IT services Specialist paper trading
Companies	Delignit Reimelt Henschel	Hanke OBO	DTS Systeme Huchtemeier
Strategic focus	Growth, Buy & Build	Value development Buy & Build	Value development Buy & Build
Turnover 2008 <sup>e</sup>	€135m	€31m	€28m
Growth 2008	1		۲
Employees	1,527	245	92
Profitability 2007	+ +	+ + +	+

Seite 12



## MBB companies have varying levels of economic sensitivity

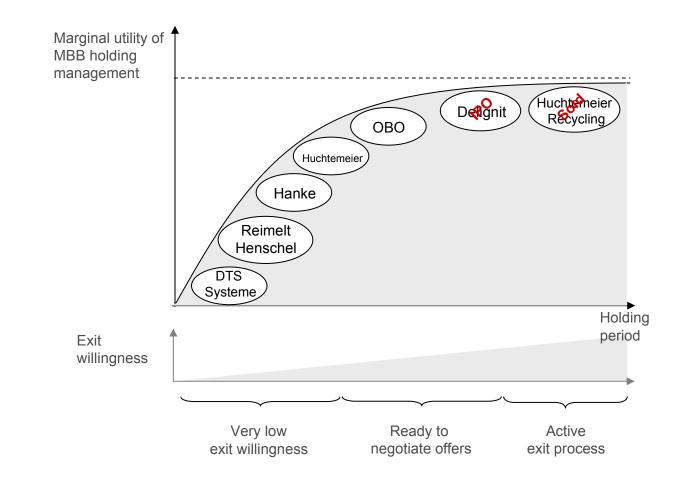
OVERVIEW

Company	Sensitivity	Explanation
Reimelt Henschel	Low	<ul> <li>Growing backlog óver the last 12 months</li> <li>Exceptional food market developments</li> <li>Exceptional development of emerging markets</li> </ul>
Hanke	Low	<ul> <li>Everyday requisites</li> <li>Market leader in Poland and Ukraine</li> <li>Cost leader in Eastern Europe</li> </ul>
Huchtemeier	Low	<ul><li>Trade</li><li>Low priced product spectrum</li></ul>
ОВО	Moderate	<ul> <li>Model shops partly anticyclical to automotive industry</li> <li>High US dollar and UK pound exchange rates sensitivity</li> </ul>
DTS	Moderate	<ul><li> Approx. 50% public institutions as customers</li><li> Large installed base</li></ul>
Delignit	High	<ul> <li>Dependent on automotive industry</li> <li>Dependent on furniture industry</li> <li>Financing requirements due to great production depth Seite 13</li> </ul>

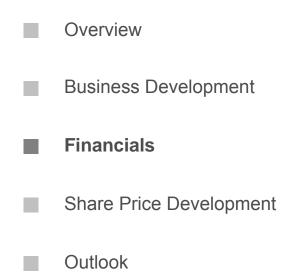


## MBB is constantly verifying opportunities to sell portfolio companies

#### PORTFOLIO STATUS



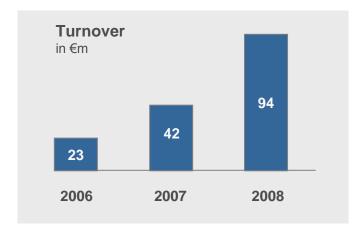


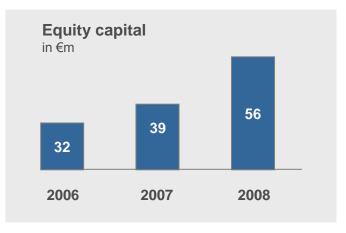




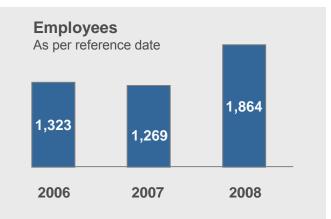
## MBB is growing steadily

#### COMPARISON OF GROUP FIGURES FOR HALF YEAR 2006 TO HALF YEAR 2008











## EPS increases by 50% to 70 cents compared to previous year

MBB GROUP COMPARISON BETWEEN 2005 AND 2007 IN THOUSANDS OF EUROS

	Jan – Jun 2007	Jan – Jun 2008	Comparison between 2007 and 2008
Turnover	41,651	94,118	+ 126%
Operating output	45,444	97,440	+ 114%
EBITDA	<b>6,291</b>	<b>9,545</b>	+ 52%
EBITDA margin	<i>15.1%</i>	10.1%	
<b>EBIT</b>	<b>4,230</b>	<b>6,934</b>	+ 64%
EBIT margin	10.1%	7.4%	
<b>EBT</b>	<b>3,509</b>	<b>6,157</b>	+ 76%
EBT margin	8.4%	6.5%	
Profit for the year	<b>3,099</b>	<b>4,637</b>	+ 50%
EPS	0.47	0.70	

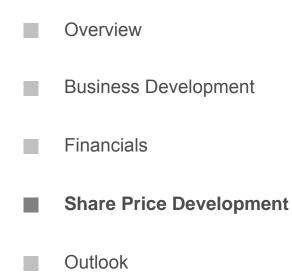


## Despite growth, MBB continues to maintain a sound volume of available liquid funds and a high capital ratio

COMPARISONS BETWEEN 2007 AND 2008 IN THOUSANDS OF EUROS FOR GROUP

	30.06. 	31.12. 	30.06. 	30.09. 2008 <sup>e</sup>
Balance sheet total	73,063	131,918	138,860	
Equity capital Equity ratio	32,366 <i>44 %</i>	50,501 38 %	<b>56,114</b> 40 %	۲
Net financial debts	8,625	1,237	9,057	
Cash and cash equivalents	13,747	26,946	18,389	>24,000

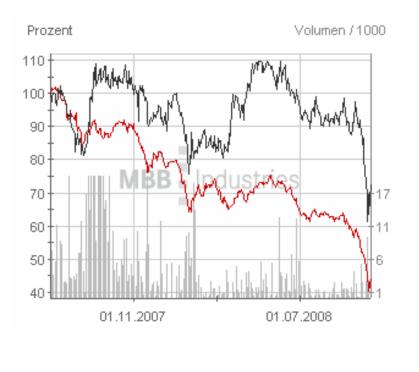






## MBB displays better price development than the German indices

SHARE PRICE DEVELOPMENT FOR JULY 1, 2007 TO OCTOBER 13, 2008



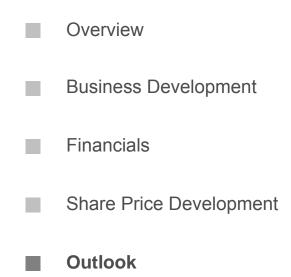


SDAX

- Dividend rises from €0.10 to €0.25
- Change of segment to Prime Standard
- Managing board members receive 71%

MBB Industries	-27.18%
PXAP	-38.21%
MDAX	-46.01%
GEX	-48.27%
SDAX	-55.68%

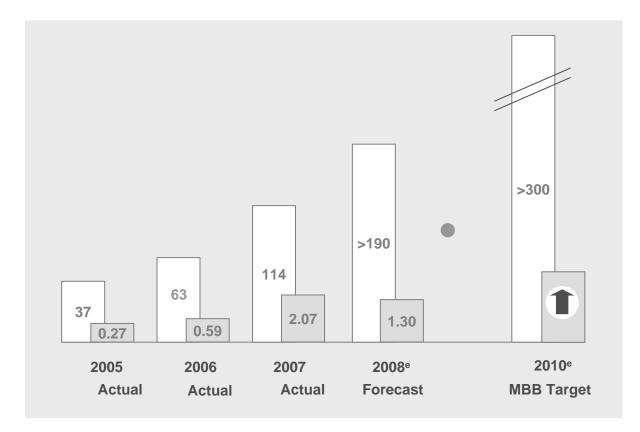






## **MBB** continues profitable growth

OUTLOOK



EPS in € with 6.6 million shares



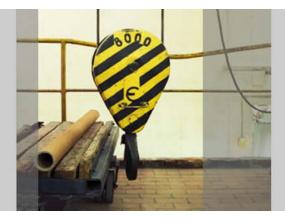
### **FINANCIAL CALENDAR**







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